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FY2026 2Q

IR Presentation Material

October 9, 2026



AEON Financial Service

Stock Listing: Tokyo Stock Exchange, Prime Market
Code No: 8570

Agenda

- 1 FY2026 Interim Period
Financial Results Overview
- 2 Domestic Business
- 3 Overseas Business
- 4 Key Initiatives
- Appendix

Consolidated Financial Highlights for the First Half of the FY2026

							FY26 Full Year Consolidated Forecast	Progress Rate
	Consolidated	YoY	Domestic	YoY	Overseas	YoY		
Operating revenue	311.2 bn	112 %	181.2 bn	110 %	131.0 bn	114 %	600.0 bn	52 %
Operating profit	25.2 bn	89 %	5.9 bn	63 %	19.6 bn	105 %	45.0 bn	56 %
Ordinary profit	25.9 bn	89 %	—	—	—	—	45.0 bn	58 %
Profit attributable to owners of parent	10.0 bn	115 %	—	—	—	—	15.0 bn	67 %

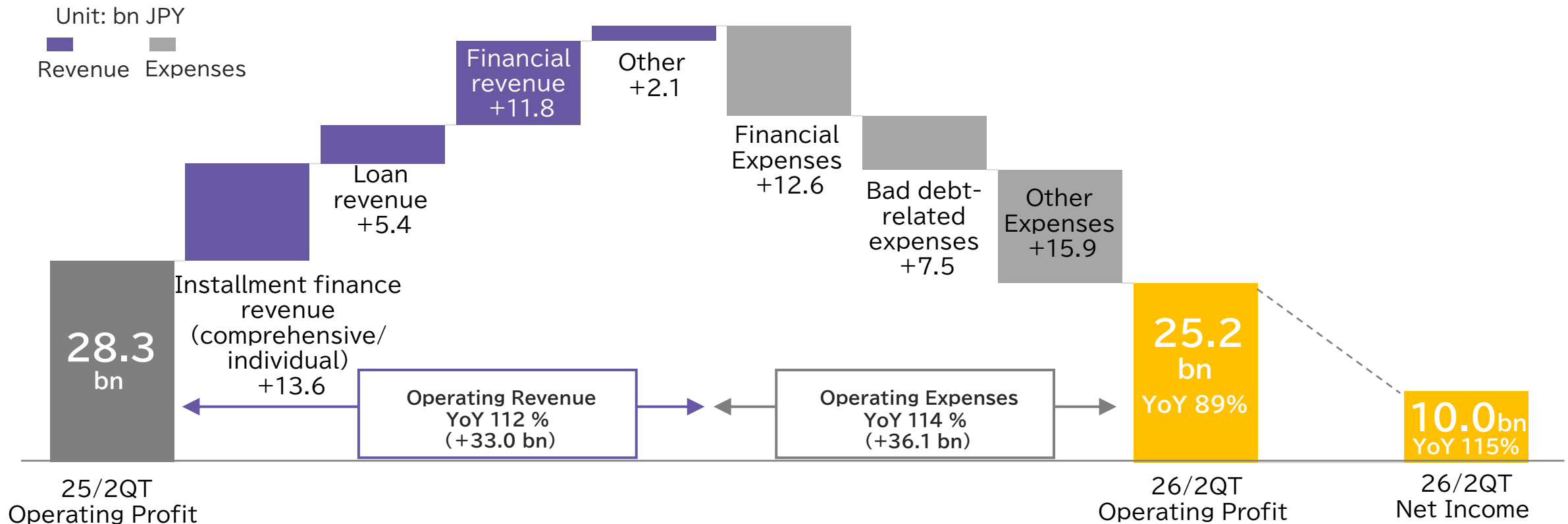
FY2026 2nd Quarter (3 Months) Consolidated Financial Highlights

	Consolidated	YoY					
				Domestic	YoY	Overseas	YoY
Operating Revenue	157.3 bn	111 %		92.1 bn	109 %	65.6 bn	112 %
Operating profit	7.7 bn	50 %		0.03 bn	1 %	7.6 bn	82 %
Ordinary profit	8.4 bn	55 %		–	–	–	–
Profit attributable to owners of parent	1.0 bn	25 %		–	–	–	–

Summary of First Half Consolidated Financial Results

Consolidated operating revenue was **YoY 112 %** , and operating profit was **YoY 89 %**

- In June, the domestic core system went live **With the start of full-scale operations, 7.6 billion yen** (of which 5.1 billion yen was non-recurring) **were recognized as expenses**
Due to the capitalization of a portion of related costs, first-half expense progress fell short of plan, **and the progress rate toward the full-year profit target remains high**
- In the second half, we will steadily implement growth initiatives to accelerate progress toward our KPIs and aim to achieve our full-year targets



Fiscal Year 2026 Earnings and Dividend Forecasts

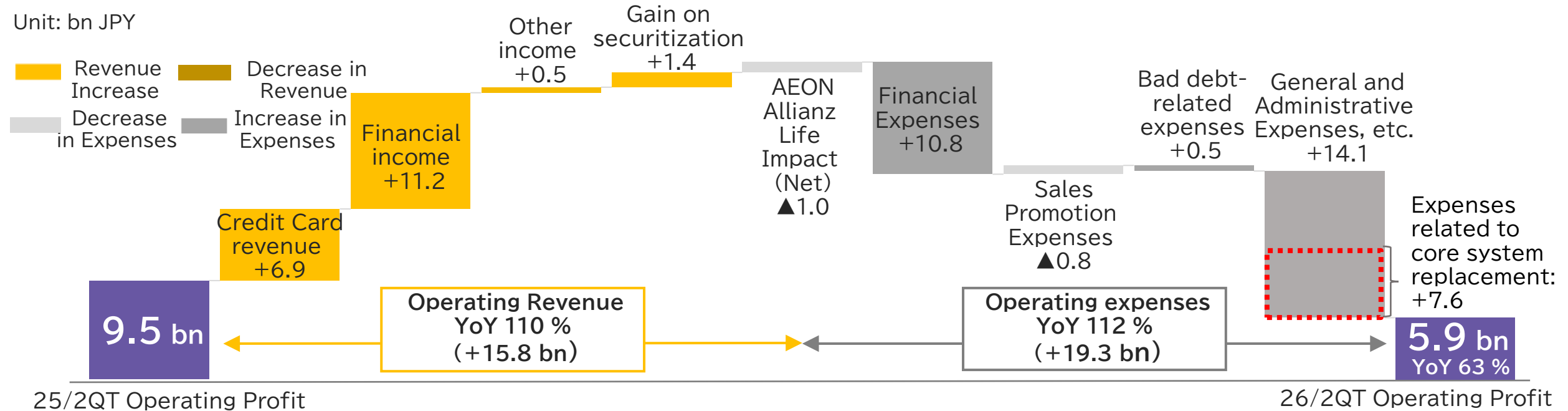
(Unit: bn JPY)

	FY2025 Results	FY2026 Forecast			
	Consolidated	Consolidated	YoY	Domestic	Overseas
Operating Revenue	569.3	600.0	+30.7	355.0	245.0
Operating Profit	60.6	45.0	▲15.6	5.0	40.0
Operating Profit Margin	10.7%	7.5%	▲2.7pt	1.4%	16.3%
Ordinary Profit	60.6	45.0	▲15.6	—	—
Net Income	21.0	15.0	▲6.0	—	—
Dividend per share (Annual, yen)	53	53	±0	—	—
ROE	4.5%	3.2%	▲1.3pt	—	—

Domestic Business

[Domestic] Breakdown of Operating Profit

- While revenue from credit cards and financial services grew, operating profit fell below the level of the same period last year due to the recording of costs related to the core system



[Operating Revenue]

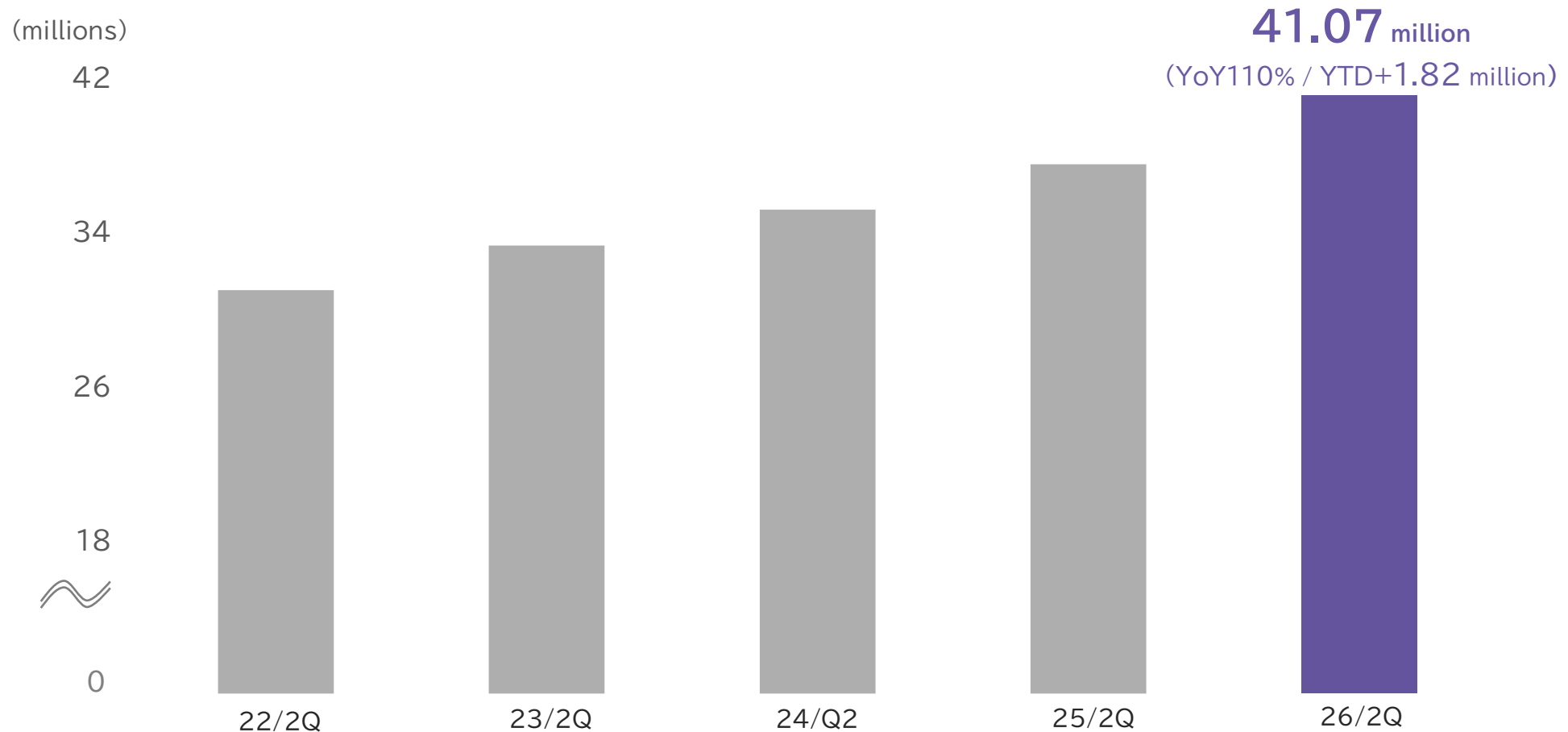
- Credit card revenue +6.9 bn
(Revenue from credit card business: +6.8 bn;
Cash advance revenue: +0.1 bn)
- Financial revenue +11.2 bn
(Interest and dividends: +4.5 bn; Interest on loans: +3.7bn;
Gains on sales of securities +3.6 bn, investment income from money trusts +2.6 billion yen)

[Operating Expenses]

- Financial Expenses +10.8 bn
(Interest on deposits: +2.8 bn;
Rebalancing of government bonds +6.2 bn)
- Bad debt-related expenses: +0.5bn
(Impact of provisions for corporate loans: +0.5 bn)
- General and administrative expenses, etc. +14.1 bn
(Core system-related expenses: +7.6 bn (Breakdown:
Administrative expenses +0.8 bn, Capital expenditures +6.8 bn),
Provision for gains on electronic money reserves: +2.5 bn)

[Domestic] Customer Base <Active IDs>

- Number of active IDs increased by 3.58 million YoY; growth in the number of members using prepaid charge payments (up 2.6 million year-over-year) drove growth



*Active IDs: Number of customers using services provided by our company, such as AEON Card, AEON Pay, and AEON Bank accounts

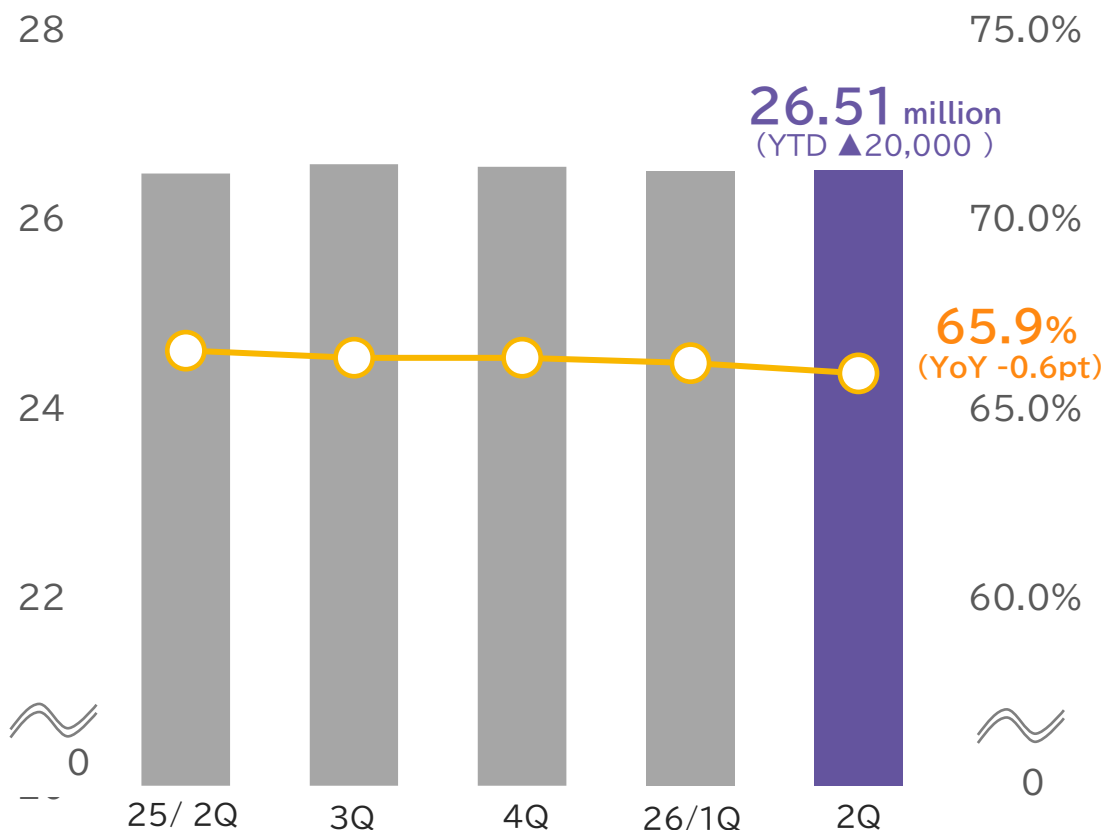
* Members with duplicate IDs are consolidated for counting method

[Domestic] Customer Base <AEON Card, AEON Pay>

- The number of active card members decreased by 20,000 from the beginning of the period but increased by 30,000 compared to the same period last year
- Due to awareness-raising initiatives and improvements to app functionality, the number of active AEON Pay members increased by 2.74 million compared to the beginning of the period

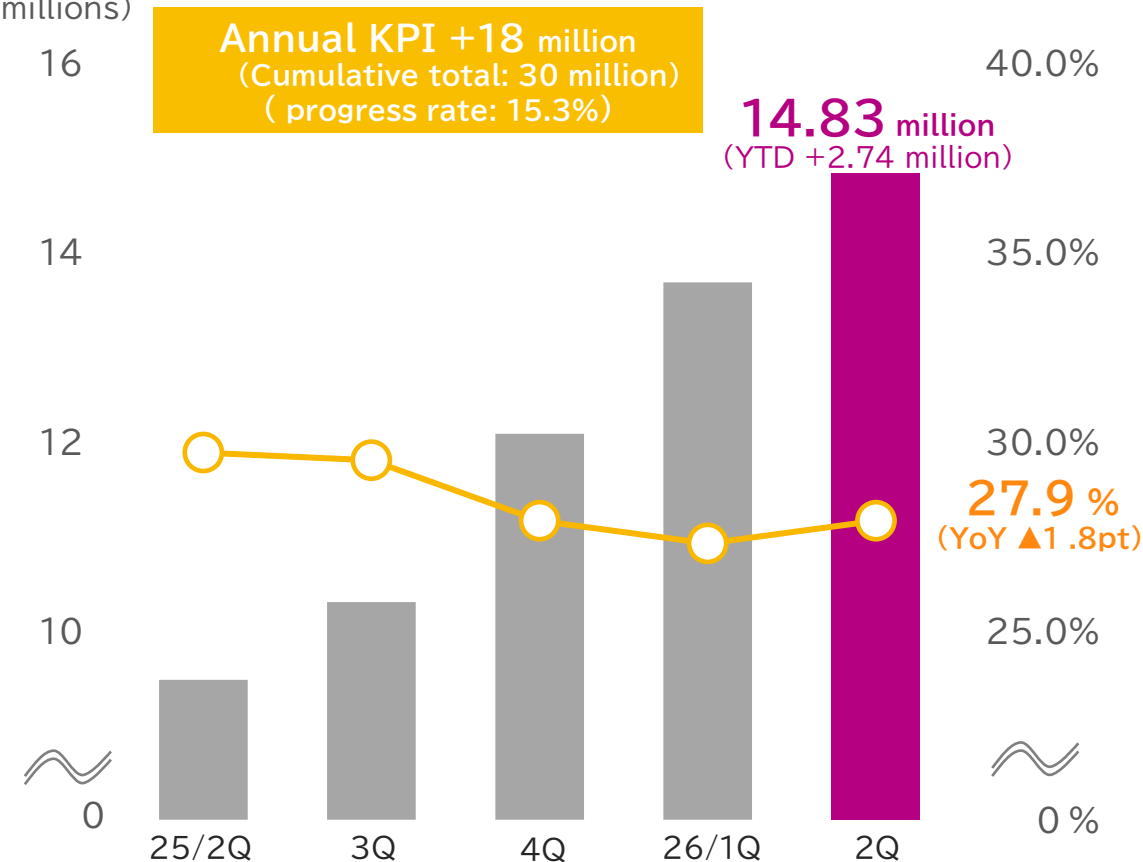
Number of Active Card Members and Annual Utilization Rate

(millions)



AEON Pay Active Number of Members and Annual Utilization Rate

(millions)

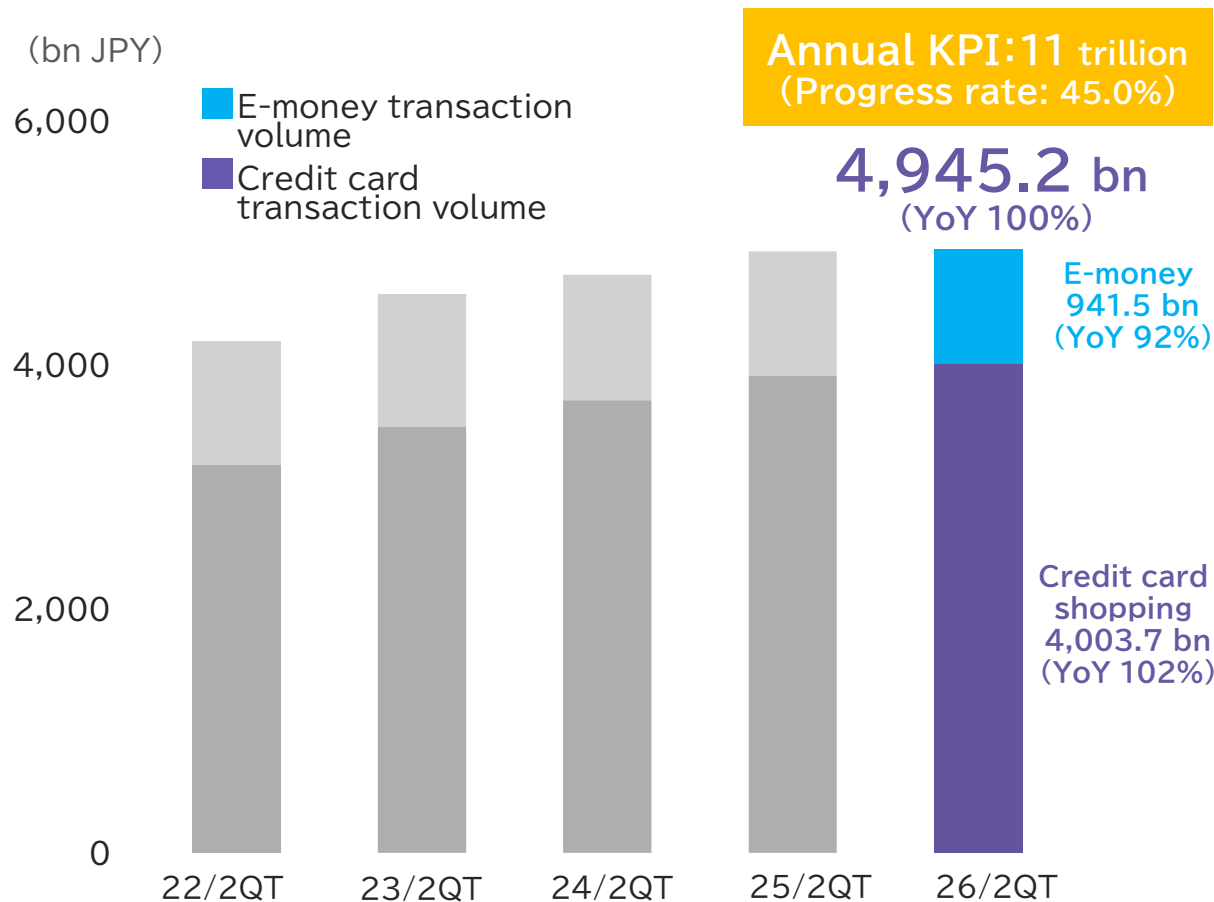


* Annual Utilization Rate = Number of Active Members (the number of active members who made at least one payment transaction during the year) ÷ Average Number of Active Members × 100

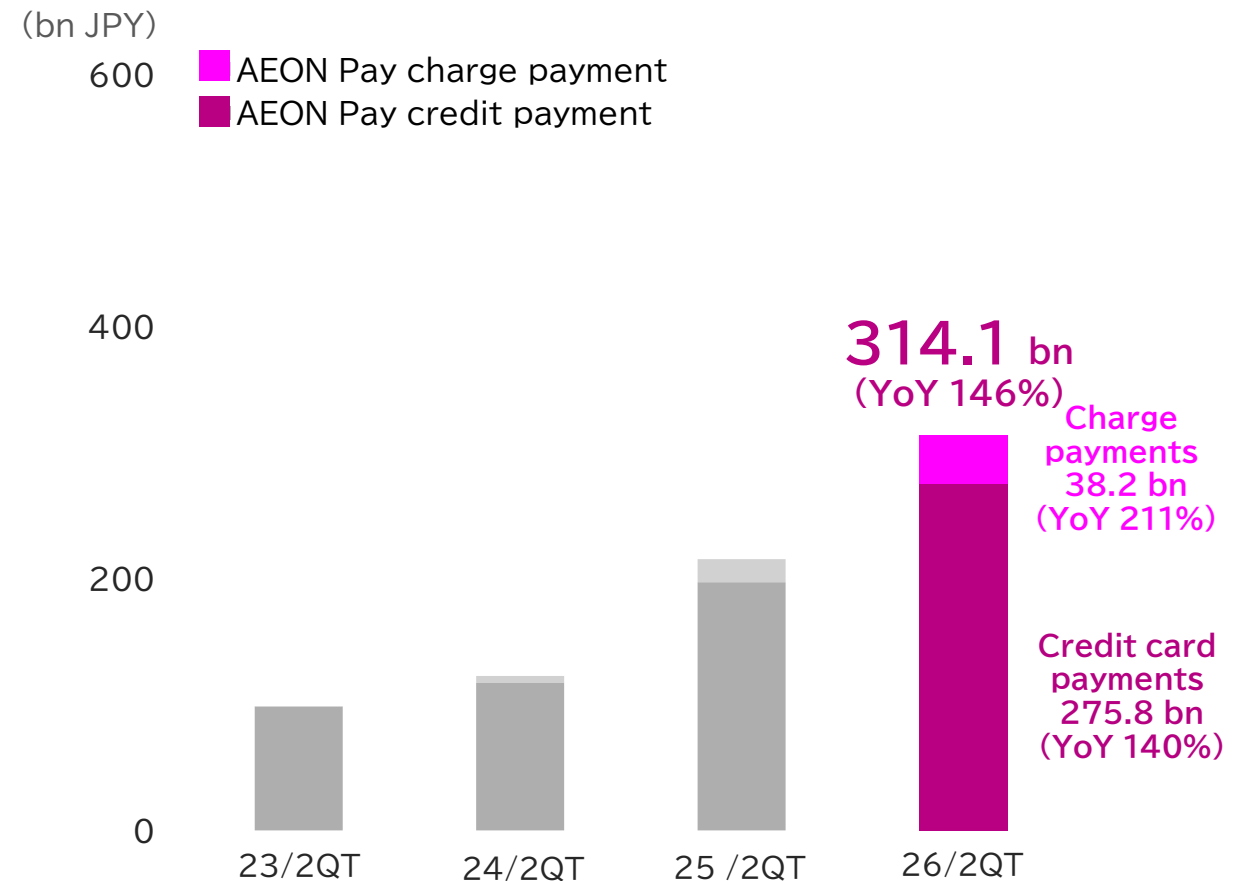
[Domestic] In-House Payment Transaction Volume

- Cumulative Transaction Volume for In-House Payment Services was 4,945.2 billion yen (YoY 100%), 45.0% of annual KPI target
- AEON Pay transaction volume increased, but it was not enough to offset the decline in e-money

In-House transaction volume



AEON Pay transaction volume

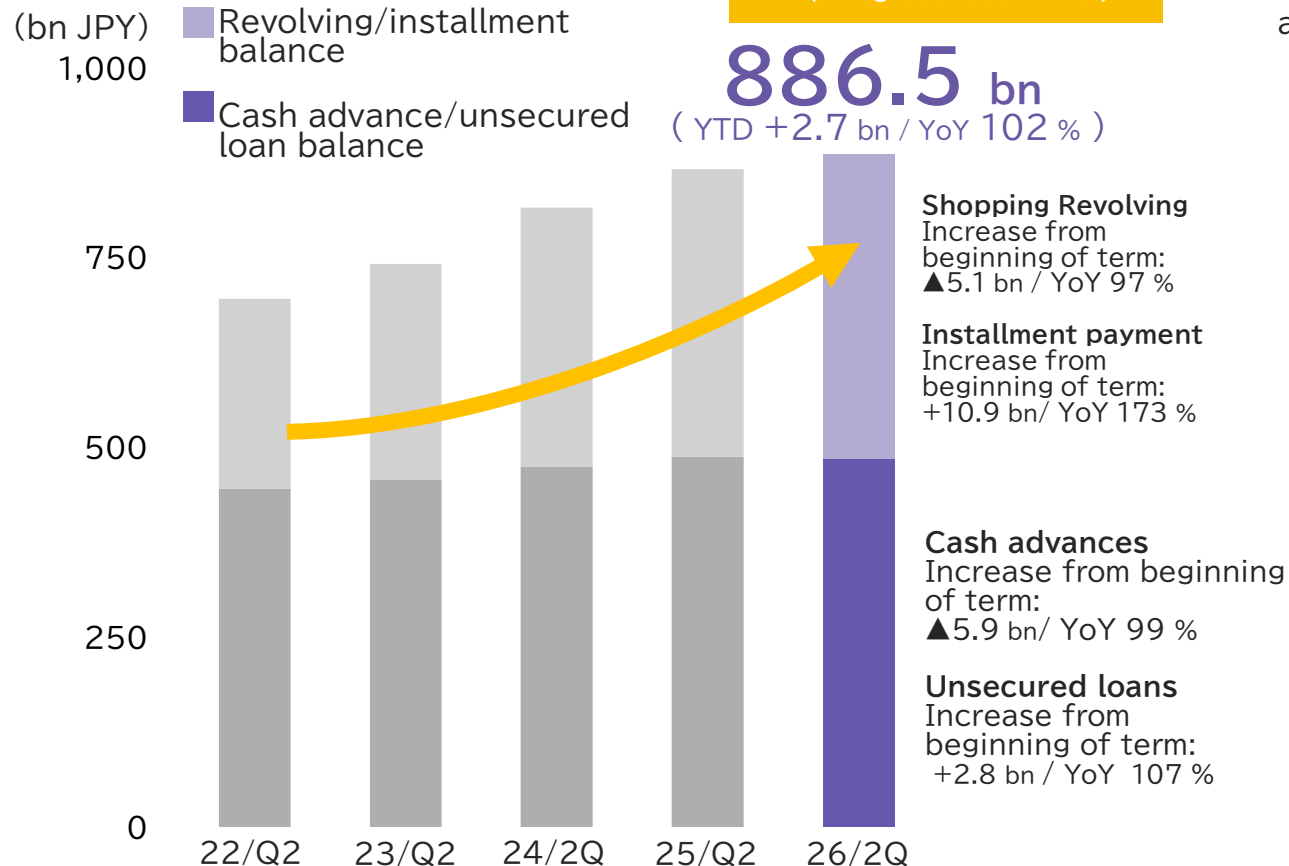


[Domestic] Status of High-Yield Receivables Balance

- Due to the expansion of installment receivables and unsecured loan receivables, the balance of high-yield receivables increased by 102% YoY
- Unsecured loan business grows through enhanced marketing utilizing AEON Card member data.

Balance before securitization of receivables

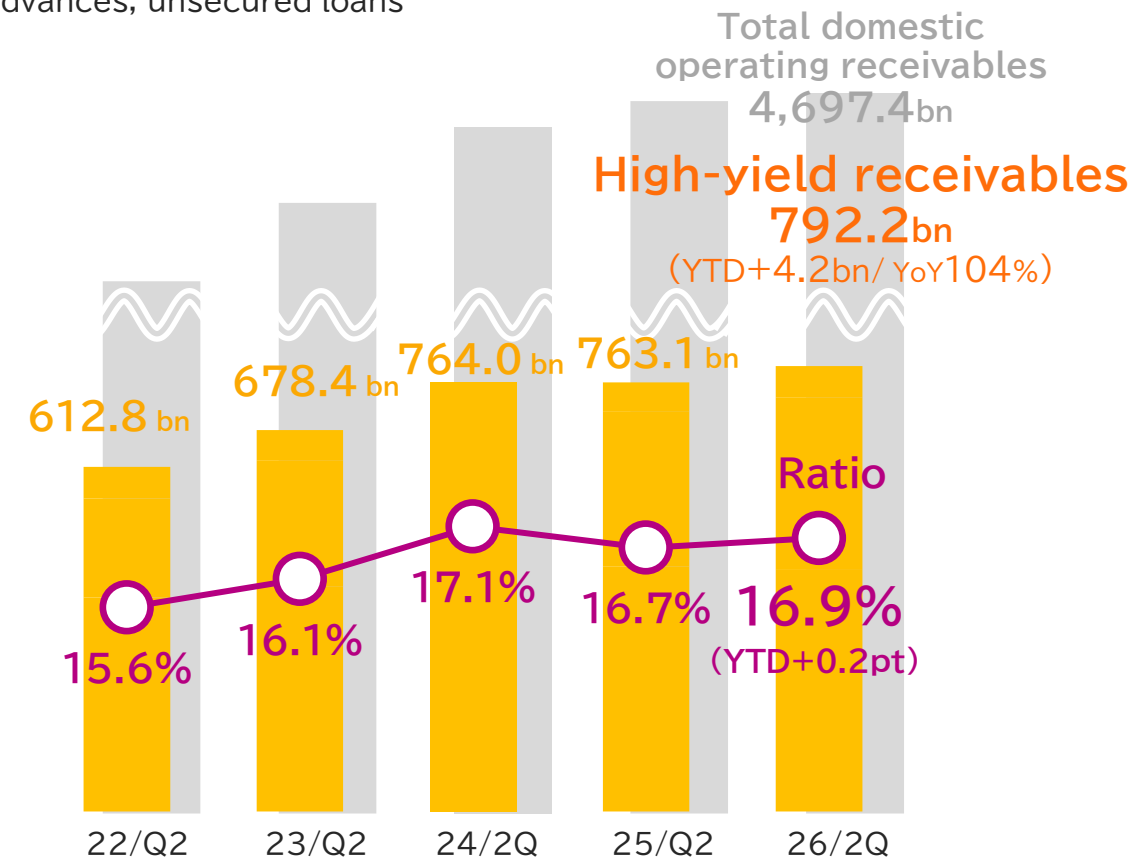
Annual KPI + 66.0 bn
(950.0 bn)
(Progress rate: 4.1%)



High-yield receivables Ratio and balance trends

(After securitization)

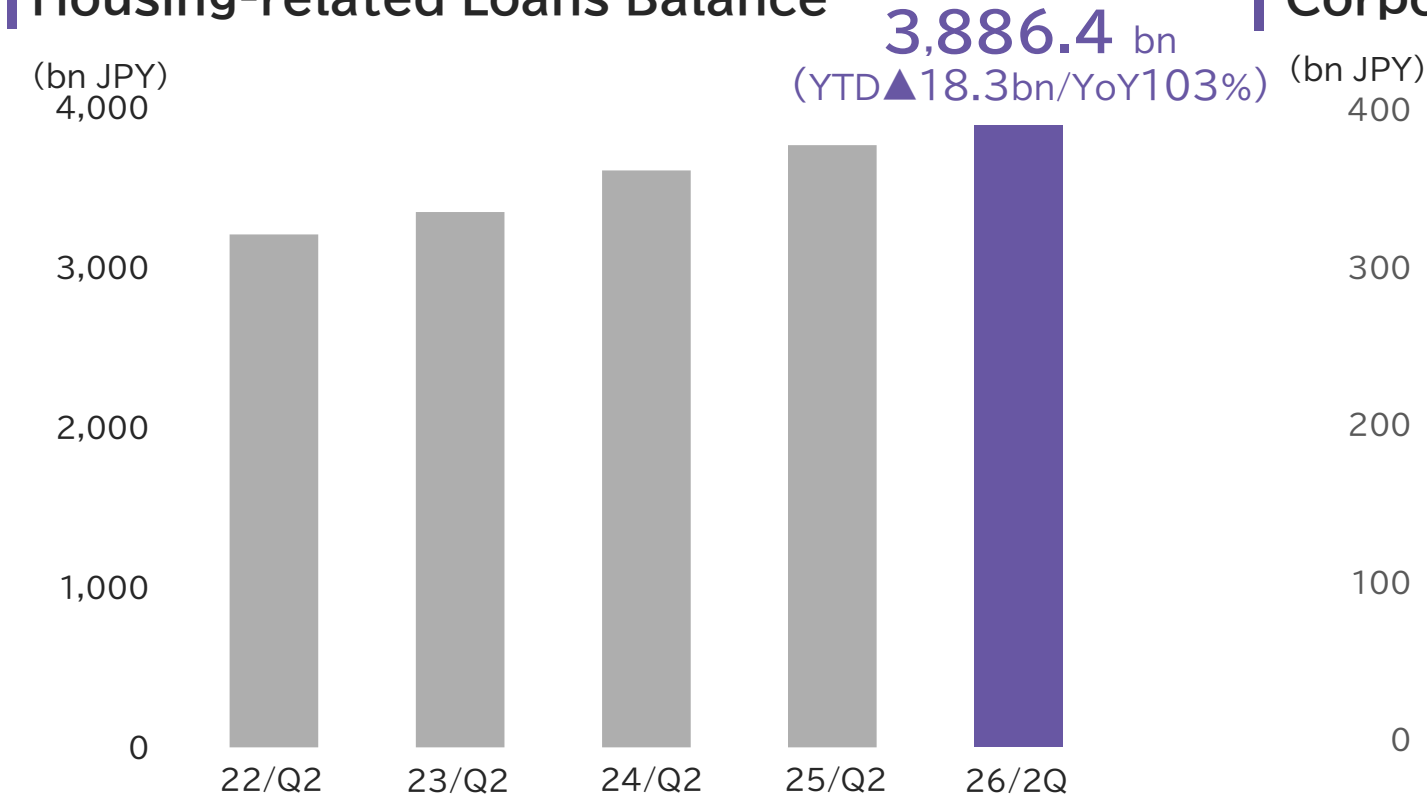
*High-yield receivables: Revolving/installment payments, cash advances, unsecured loans



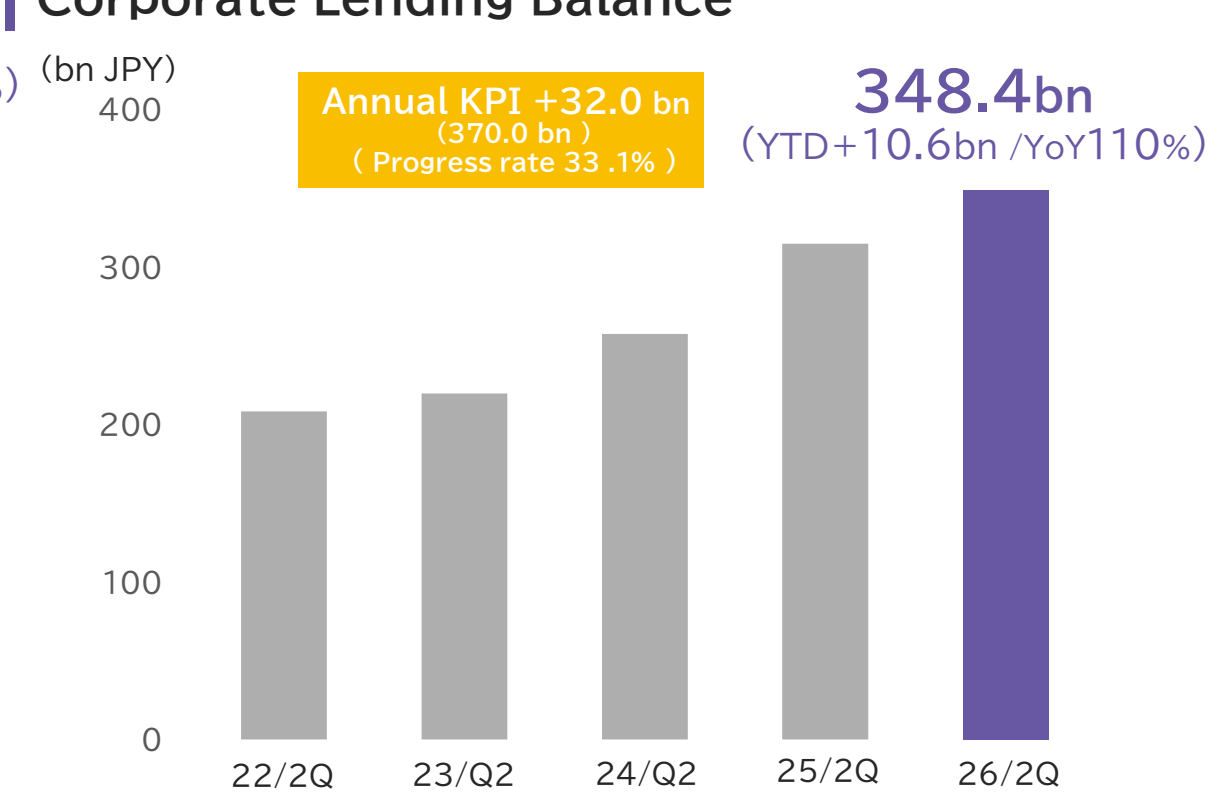
[Domestic] Housing-related Loans/Corporate Lending

- For housing loans, transaction volume remained on par with the previous year due to interest rate setting prioritizing profitability; the outstanding balance decreased by 18.3 billion yen compared to the beginning of the period.
- Corporate lending balance grew due to continued efforts to strengthen sales

Housing-related Loans Balance



Corporate Lending Balance

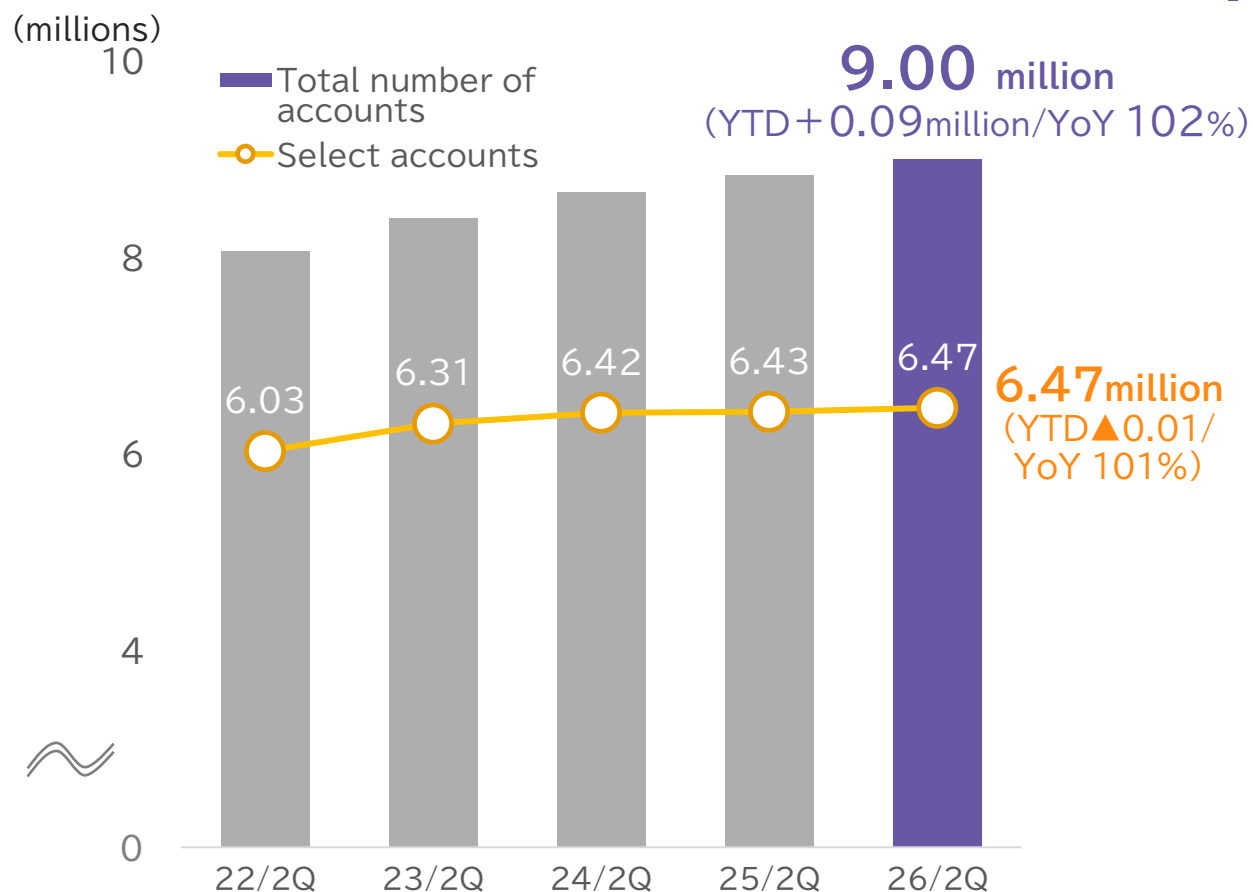


Transaction Volume (YoY)	282.9 (105%)	263.2 (93%)	320.2 (122%)	213.0 (67%)	212.1 (100%)
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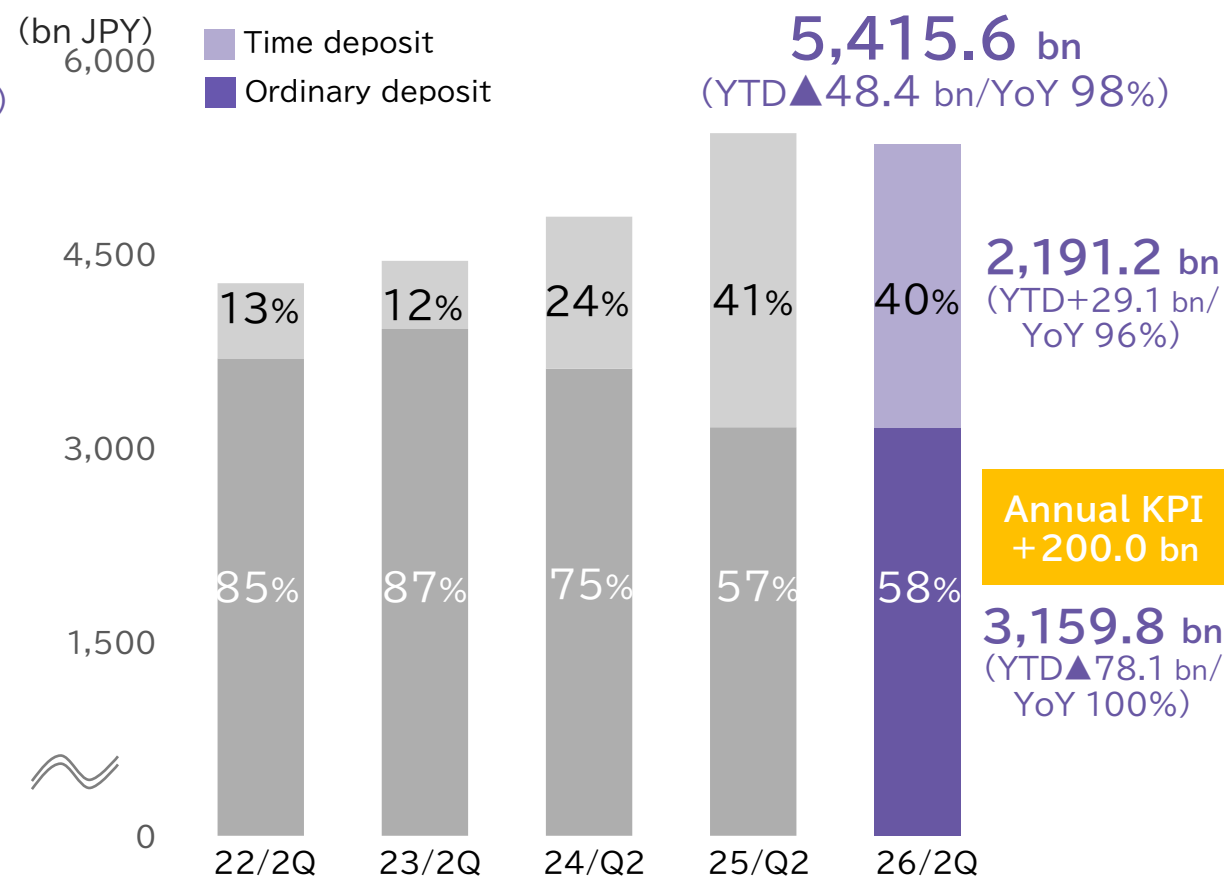
[Domestic] Number of Accounts and Deposit Balances

- Promoting the adoption of Aeon Card Select[※] as a primary everyday payment card, (Select's share of new memberships: 14% → 25%)
- Aim to achieve the KPI target for ordinary deposit balances through the implementation of various initiatives

Number of accounts and number of "AEON Card Select" accounts



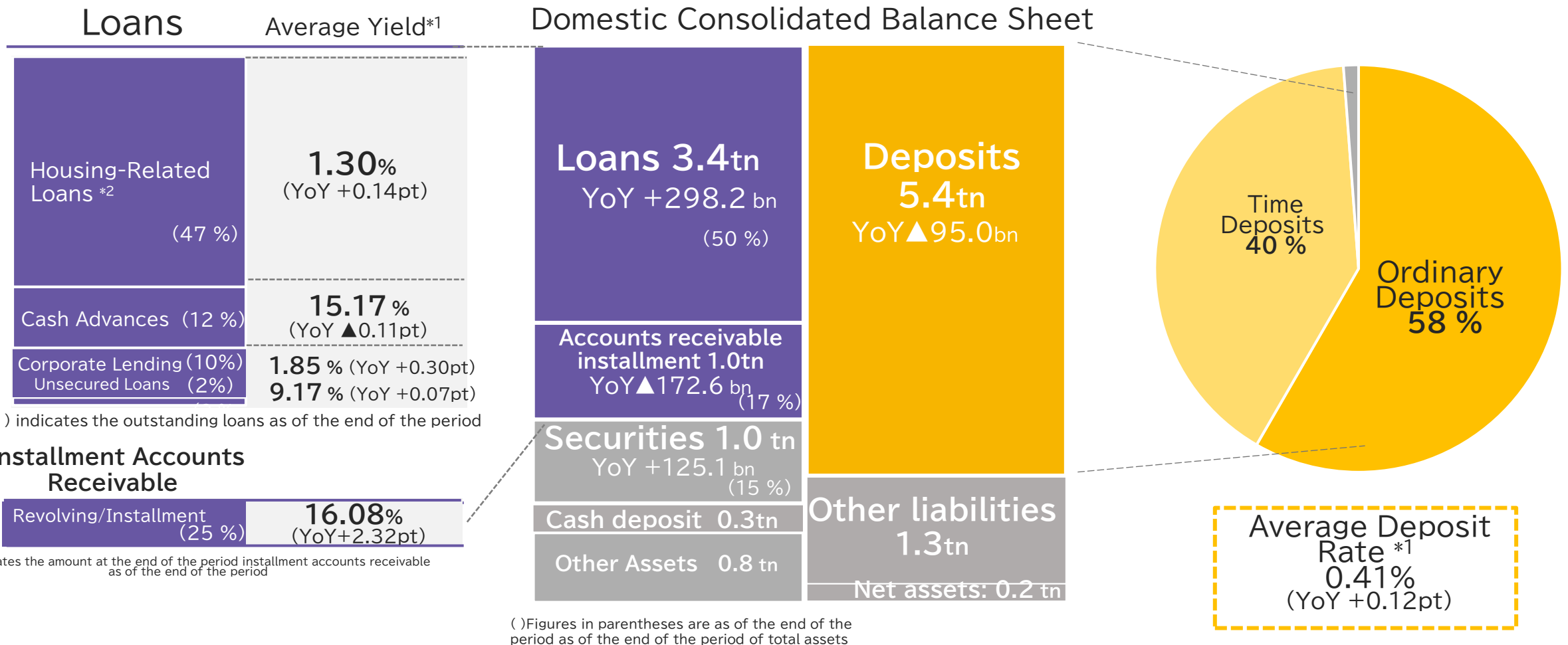
AEON Bank: Deposit Balances and Composition



* A multifunctional card that combines three functions—credit card, AEON Bank cash card, and WAON e-money—into a single card

[Domestic] 2Q Balance Sheet Status

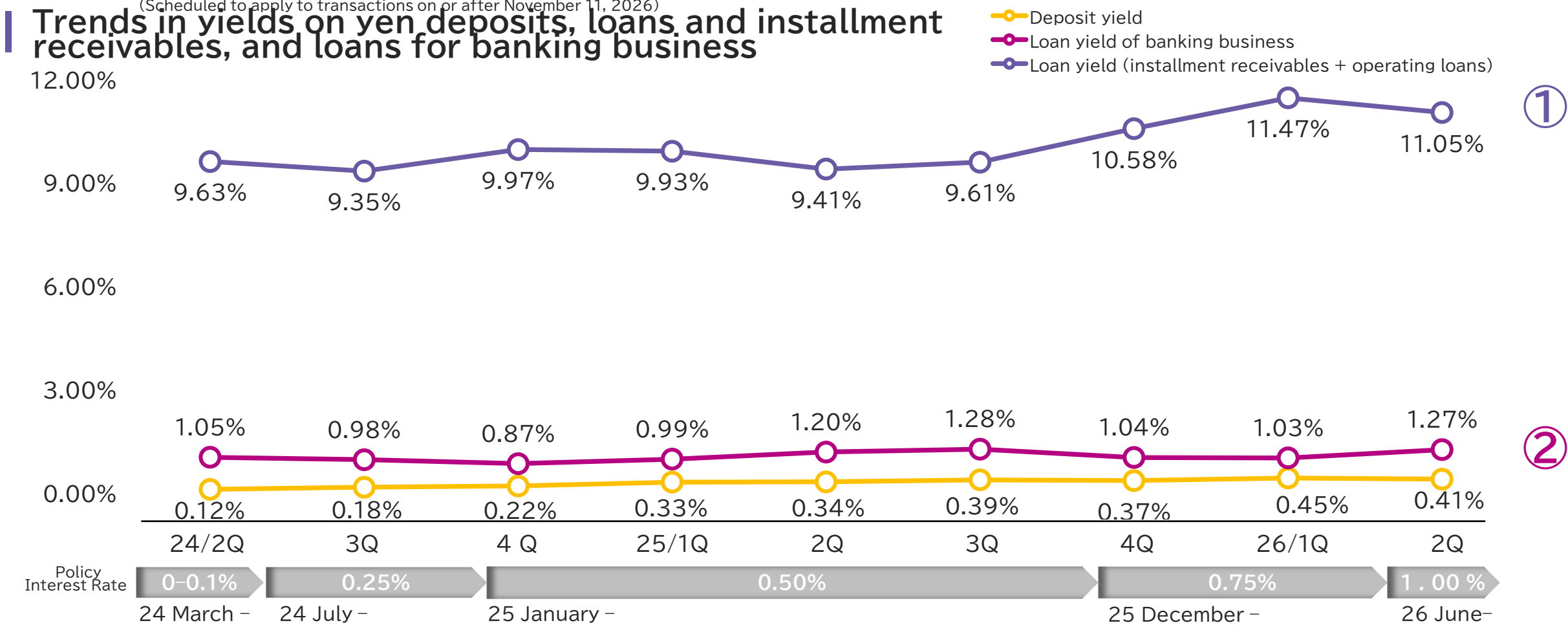
- Amid competition to gather deposits, the company maintained stable funding by curbing the rise in funding yields by using time deposits to limit outflows,
- Yield on assets (loans, installment receivables) improved, exceeding the funding yield and boosting profitability from both the asset and liability sides



[Domestic] Interest Margin on Deposits and Loans

- Although the figure declined compared to the first quarter due to an increase in the proportion of installment loan receivables, an increase in commission rates * have led to an upward trend ...①
- In May of the 26th year, the benchmark mortgage rate was raised by +0.35%, leading to an improvement in net interest margins for bank lending ...②

*Shopping Revolving Credit: Annual Rate 15.0% →18.0% (Effective for bills issued in December 2025 and later), Installment Plan: Effective Annual Rate 9.69% – 12.42% →14.70% to 17.91% (Scheduled to apply to transactions on or after November 11, 2026)



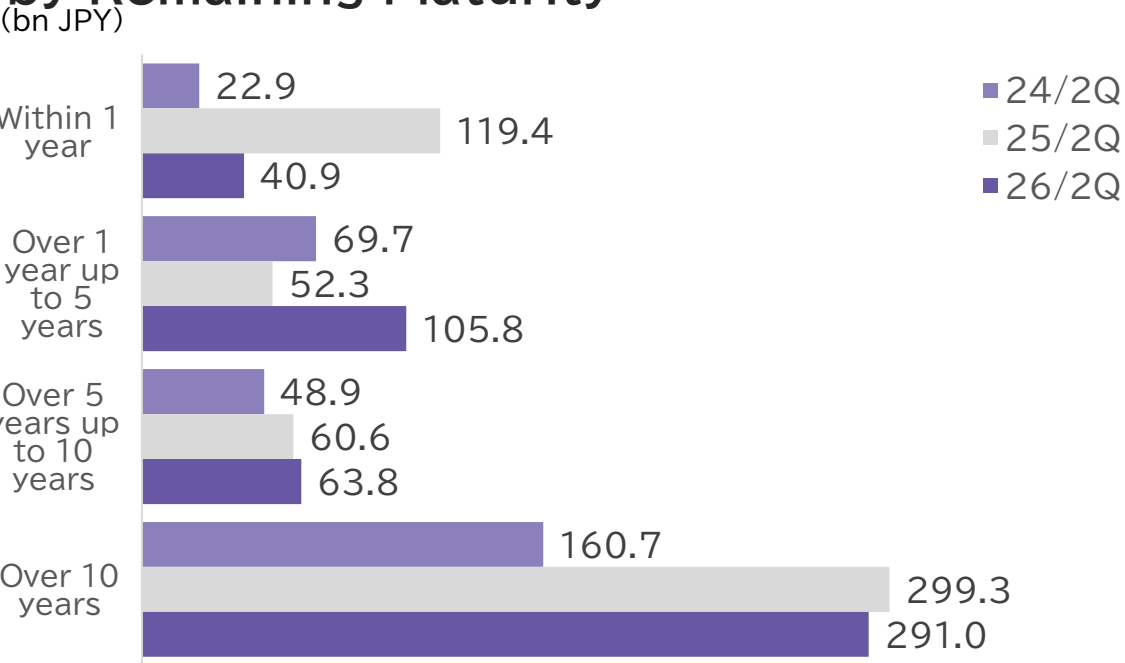
[Domestic] Yen-Denominated Bonds

- Proceeding with the rebalancing of government bonds to shorten the duration of yen-denominated bonds and improve yields

AEON Bank: Securities Portfolio

(bn JPY)	FY26/2Q	Composition Ratio	Change from FY25/2Q
Government Bonds	286.5	34.0%	▲63.7
Municipal Bonds	8.5	1.0%	7.7
Short-term corporate bonds	0.0	0.0%	▲26.9
Corporate Bonds	113.9	13.7%	45.0
Total Bonds	409.0	49.0%	▲37.9
Stocks	15.8	1.9%	10.9
Foreign Securities	148.2	17.8%	10.3
Other	261.4	31.3%	18.8
Total Other and Stocks, etc.	425.4	51.0%	40.1
Total (excluding held-to-maturity)	834.5	100.0%	2.1
Bonds Held to Maturity	235.1	—	133.0
Total Securities (including held-to-maturity securities)	1,069.7	—	135.1

Trends in Yen-Denominated Bond Balances by Remaining Maturity



Yields on Yen-Denominated Bonds

(%)	2024/2Q	2025/2Q	2026/2Q
Yield	0.76	1.38	2.16

* Excluding bonds held to maturity and purchased monetary claims
* Yields are calculated based on the balance as of the end of August 2026 and interest and dividends for the second-quarter accounting period (3 months)

[Domestic] Progress on Cost Structure Reform

- Promoting optimal staffing, primarily at service centers, to reduce outsourcing costs
- Beginning a proof of concept (PoC) for the introduction of AI voice operators in the second half of the fiscal year to achieve further efficiency gains.

		FY2026 improvement goal	Progress	
Review of Products and Services	Revision of terms and conditions to meet customer needs, cost optimization , ATM reform, etc. (Discontinuation, operational review, etc.)	▲¥1.6 bn	▲¥0.57 bn	Optimization of credit card management Review of terms with partners, etc.
AI-centered productivity reforms	Utilization of AI operators and other technologies utilization of AI operators, and operational efficiency	▲¥1.1 bn	▲¥1.06 bn	Contact Center, in the Systems Department, Reduction of outsourcing costs, etc.
▶ Total		▲¥2.7 bn	▲¥1.63 bn	

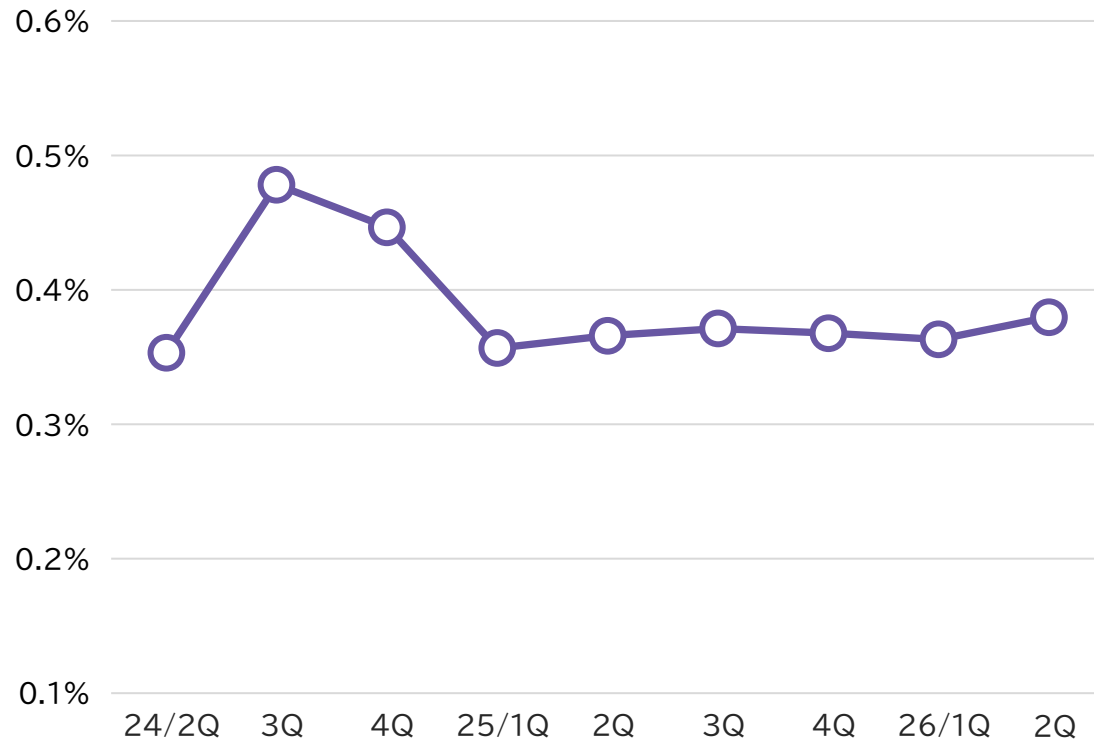
*Cost savings are the difference from FY 2025

[Domestic] Trends in Bad Debt-Related Expense Ratio and Labor Cost Ratio

- The bad debt expense ratio increased slightly due to a decrease in accounts receivable, among other factors
- Personnel cost ratio improved by 0.7 percentage points year-over-year, driven by top-line growth and effective personnel cost control

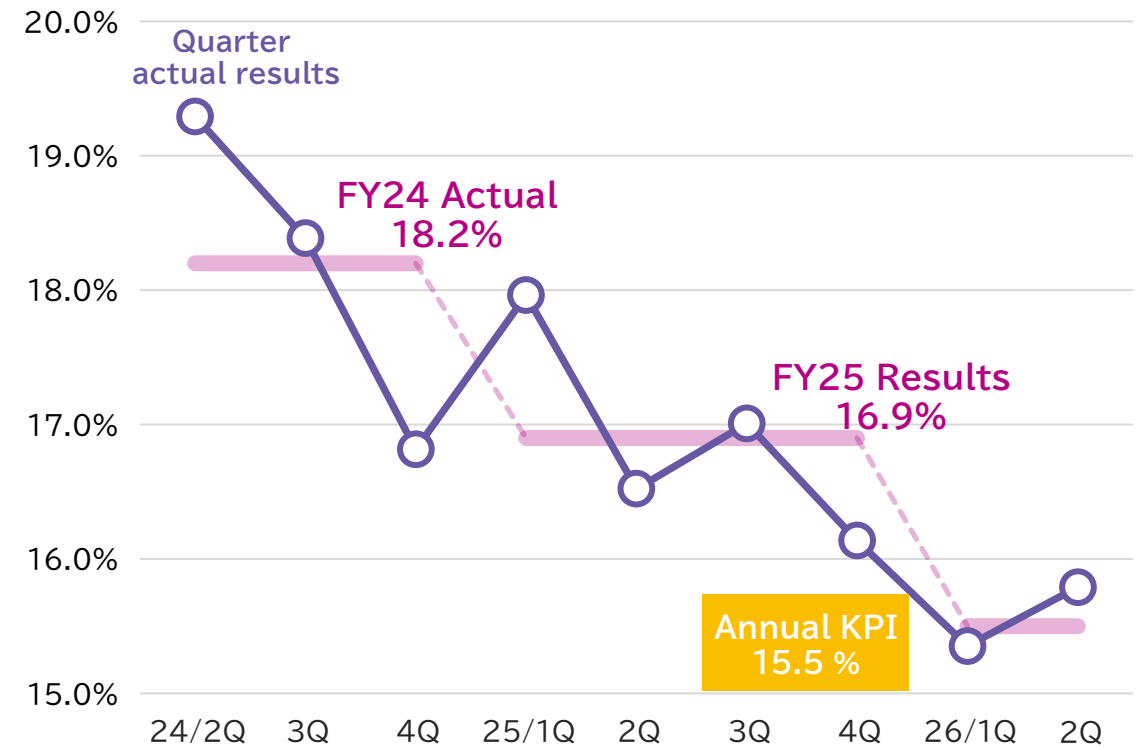
Quarterly Trends in the Bad Debt Expense Ratio

*Bad debt expense ratio relative to the total balance of operating loans and installment receivables



Quarterly Trends in Personnel Cost Ratio

*Ratio of Personnel Costs to Operating Revenue



Overseas Business

[Overseas] Financial Highlights by Segment

- Operating revenue reached record highs in all three regions; the overseas business as a whole posted higher revenue and profits
- In the second fiscal quarter, the China area posted higher revenue and profit

Interim period (6 months)	Overseas Buiness		China Area		Mekong Area		Malay Area	
		YoY		YoY		YoY		YoY
Operating Revenue	131.0 bn	114 %	19.9 bn	116 %	51.6 bn	105 %	59.3 bn	123 %
Operating Profit	19.1 bn	102 %	6.3 bn	120 %	6.4 bn	82 %	6.3 bn	114 %
<Reference> Bad debt-related expenses	44.6 bn	118 %	4.3 bn	111 %	19.0 bn	115 %	21.3 bn	124 %
Second Quarter (3 months)	Overseas Business		China Area		Mekong Area		Malaysia Area	
		YoY		YoY		YoY		YoY
Operating Revenue	65.6 bn	112 %	10.1 bn	117 %	25.6 bn	103 %	29.8 bn	121 %
Operating Profit	7.6 bn	82 %	3.0 bn	108 %	2.3 bn	60 %	2.2 bn	85 %
<Reference> Bad debt-related expenses	24.2 bn	124 %	2.2 bn	120 %	10.5 bn	121 %	11.3 bn	128 %

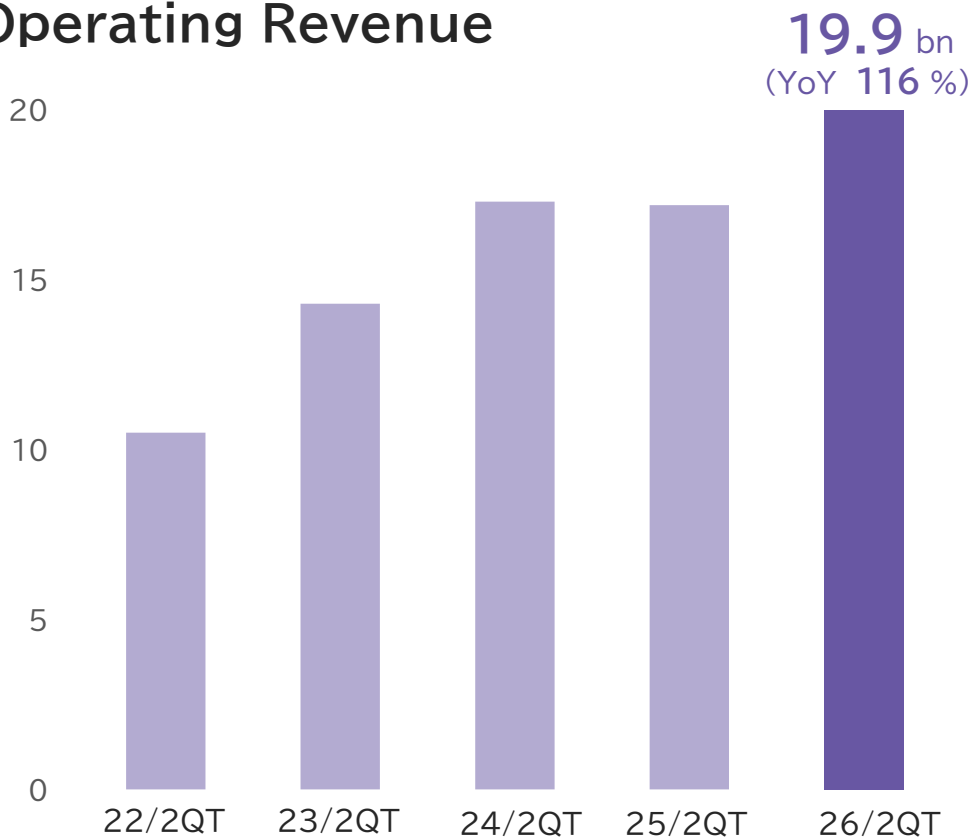
Average exchange rate for the period *Figures in parentheses indicate year-on-year change
 HKD: 20.39 yen (8.6% weaker yen) THB: 4.88 yen (10.2% weaker yen) MYR: 39.96 yen (17.2% weaker yen)

[Overseas] Highlights of Performance in China Area

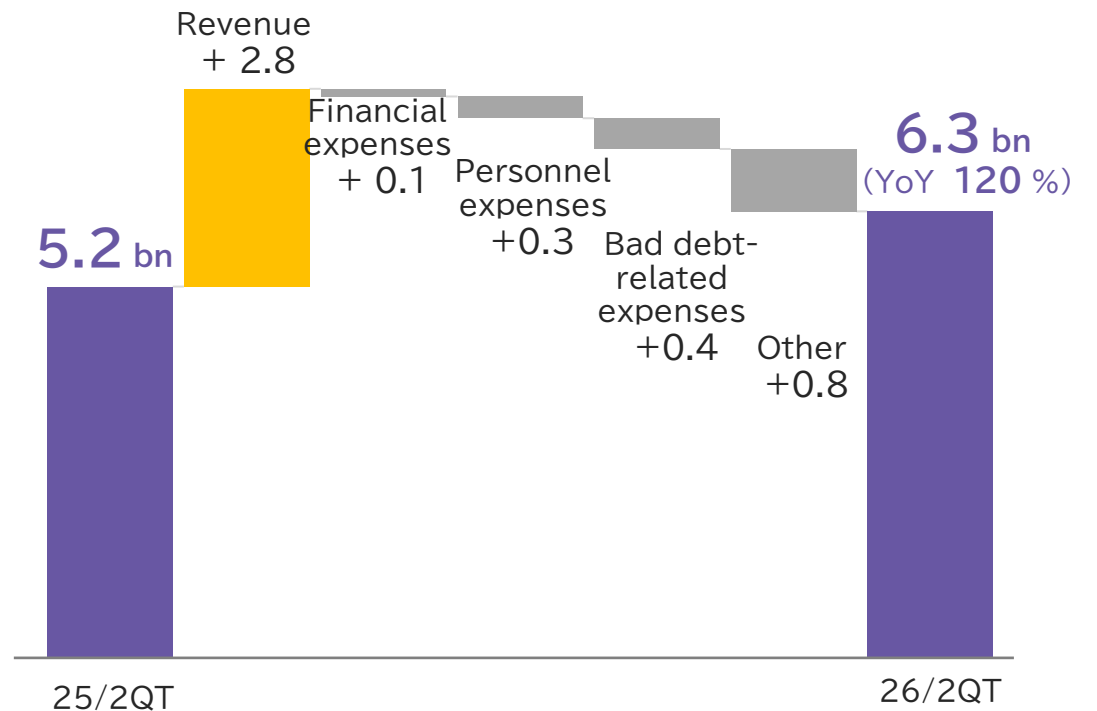
- Outstanding receivables increased due to improvements in app functionality (such as the introduction of a service allowing customers to switch to installment payments)
- Operating income rose 120% YoY as efforts to control bad debt-related expenses through continued prudent credit management proved successful

Operating Revenue

(bn JPY)



Breakdown of operating profit difference from previous FY



Average exchange rate for the period *Figures in parentheses indicate year-on-year change

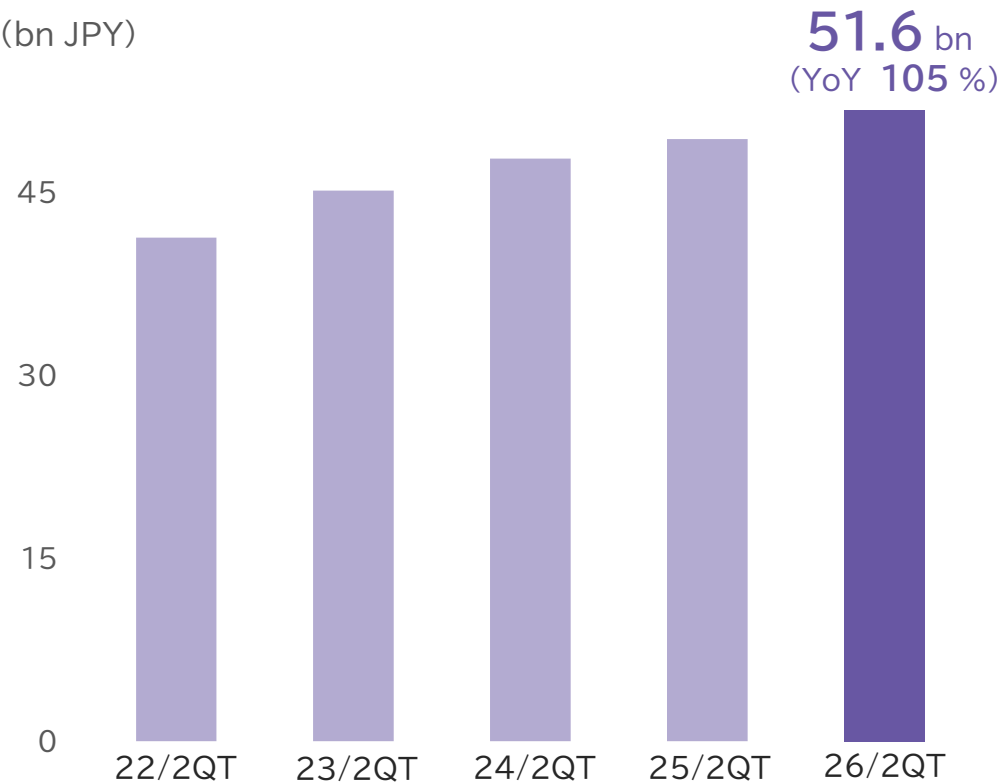
HKD: 20.39 yen (8.6% weaker yen) THB: 4.88 yen (10.2% weaker yen) MYR: 39.96 yen (17.2% weaker yen)

[Overseas] Highlights of Performance in Mekong Area

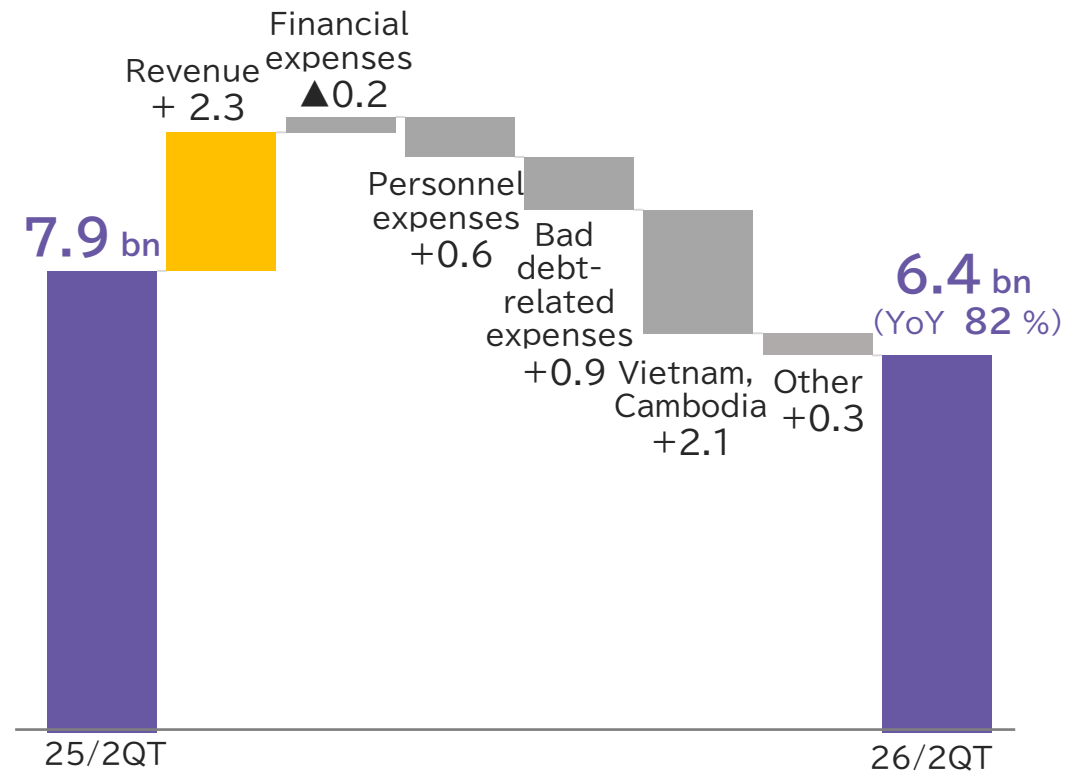
- Revenue continues to rise, partly due to the positive impact of exchange rates
- Costs are increasing before revenue in Vietnam and Cambodia, currently seeking a balance between top-line growth strategies and strengthening credit and collection systems

Operating Revenue

(bn JPY)



Breakdown of operating profit difference from previous FY

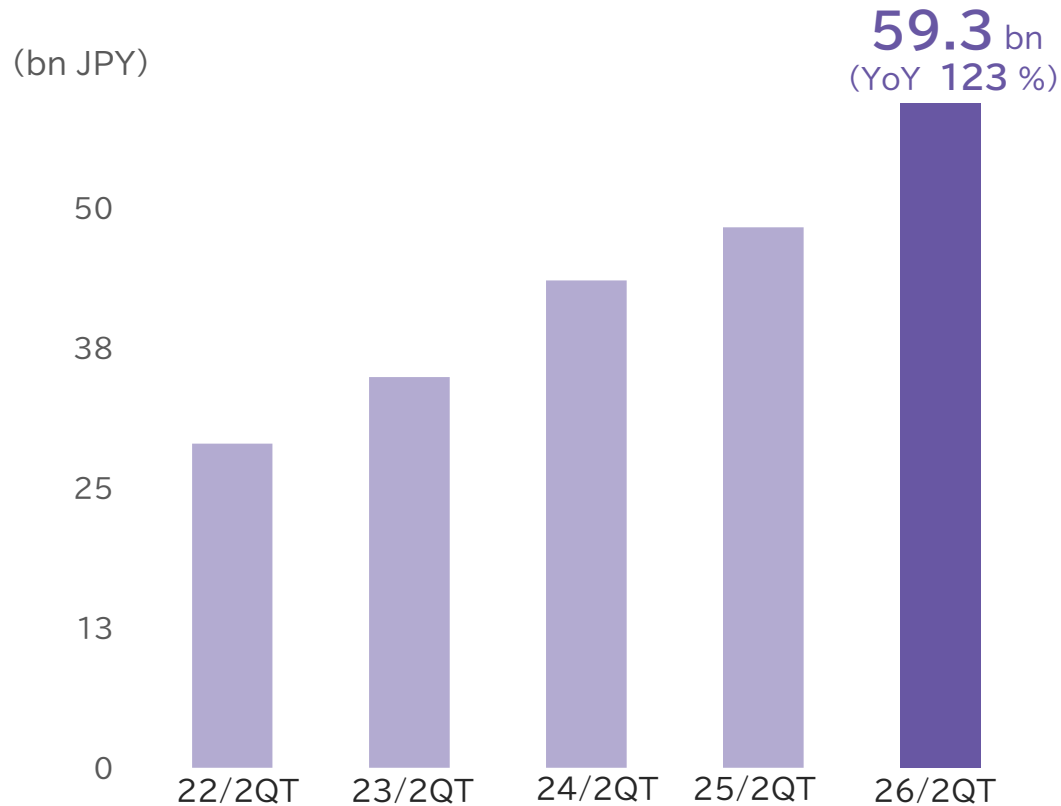


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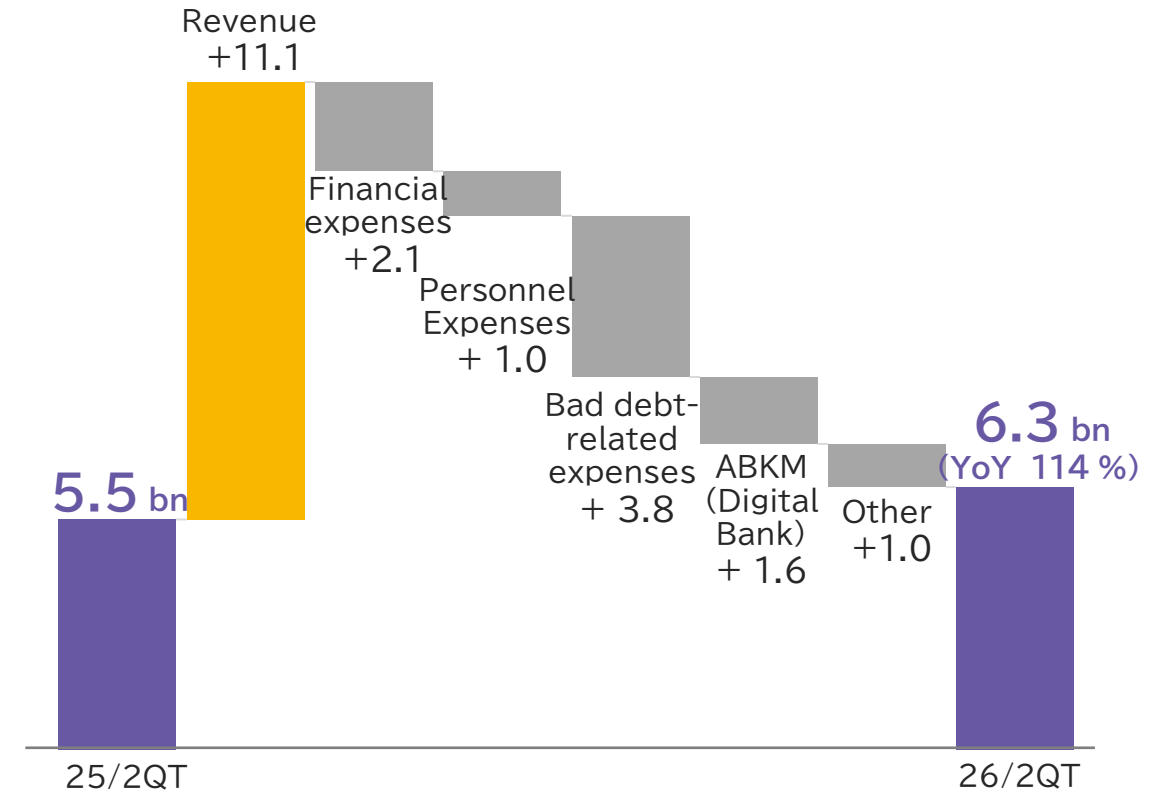
[Overseas] Highlights of Performance in Malay Area

- Installment sales of consumer goods(Large Motorcycles) and credit card services saw growing transaction volumes, driving revenue increases alongside expanding outstanding receivables balances
- Strengthened measures such as refining credit assessment and optimizing debt collection through the use of AI, achieving increased profits following the first quarter

Operating Revenue



Breakdown of operating profit difference from previous FY

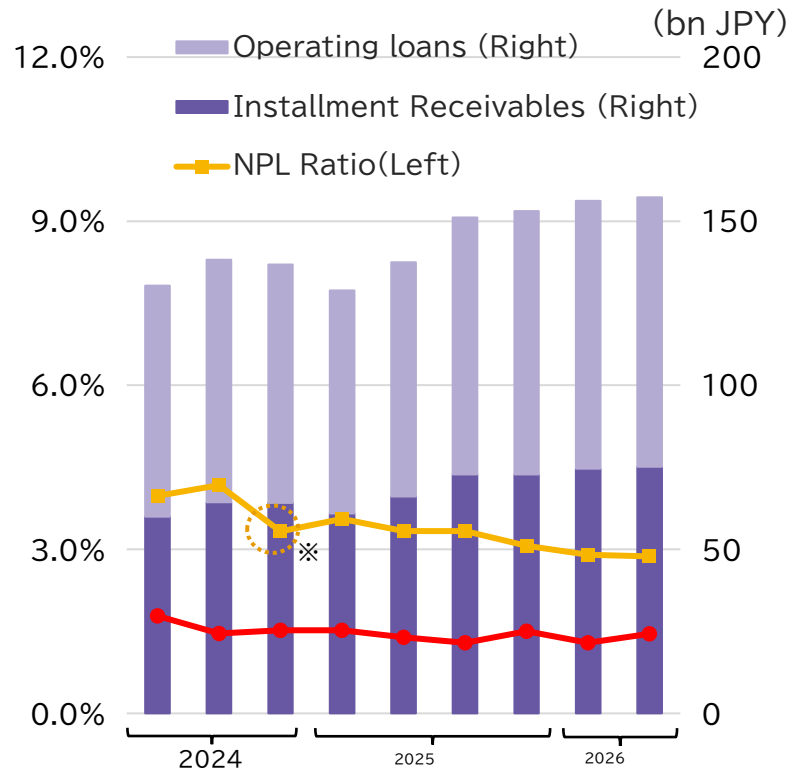


Average exchange rate for the period *Figures in parentheses indicate year-on-year change
HKD: 20.39 yen (8.6% weaker yen) THB: 4.88 yen (10.2% weaker yen) MYR: 39.96 yen (17.2% weaker yen)

[Overseas] Balance of Receivables and NPL of Listed Subsidiaries

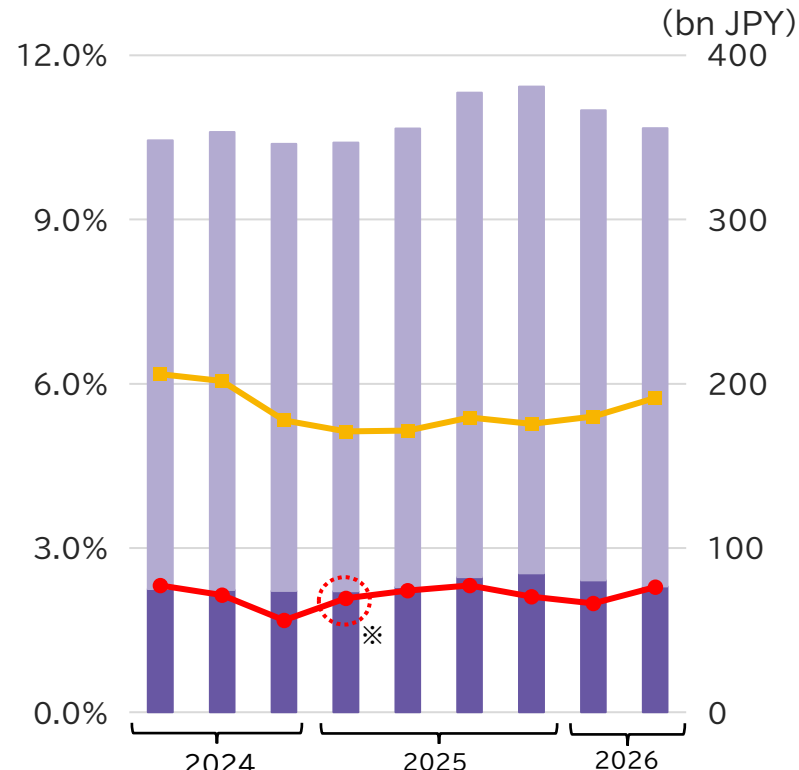
- Hong Kong: NPL ratio and cost ratio remain stable at low levels; prudent credit management continues
- Thailand: Outstanding loan balances decreased, currently intensifying collection efforts to stabilize NPL ratio and expense ratio
- Malaysia: Due to the impact of rising bankruptcy cases among young people, the NPL ratio and cost ratio rose, the company is currently tightening credit standards

■ ACSA (Hong Kong)



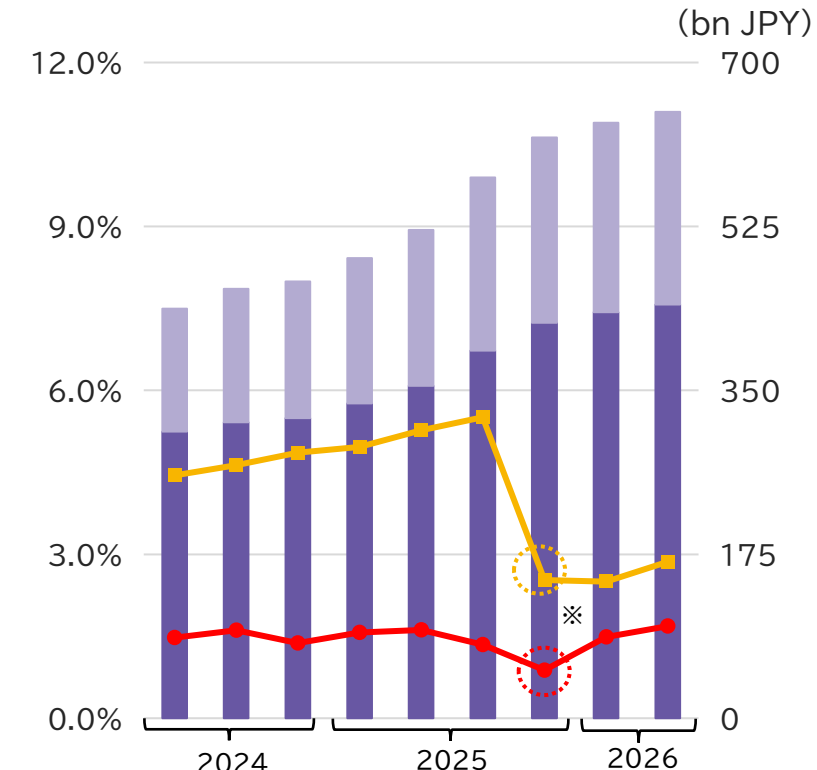
※Impact of revision to NPL recognition criteria for restructured loans

■ AEONTS (Thailand)



※Impact of the withdrawal of reserves for flood damage that occurred in the second quarter of 2024

■ ACSM (Malaysia)



※ Impact of reversal due to reclassification of government support program (AKPK) applicable receivables

End-of-period exchange rate *Figures in parentheses indicate the change from the previous quarter

HKD: 20.41 yen (0.3% weaker yen)

THB: 4.82 yen (1.6% stronger yen)

MYR: 39.79 yen (1.0 % stronger yen)

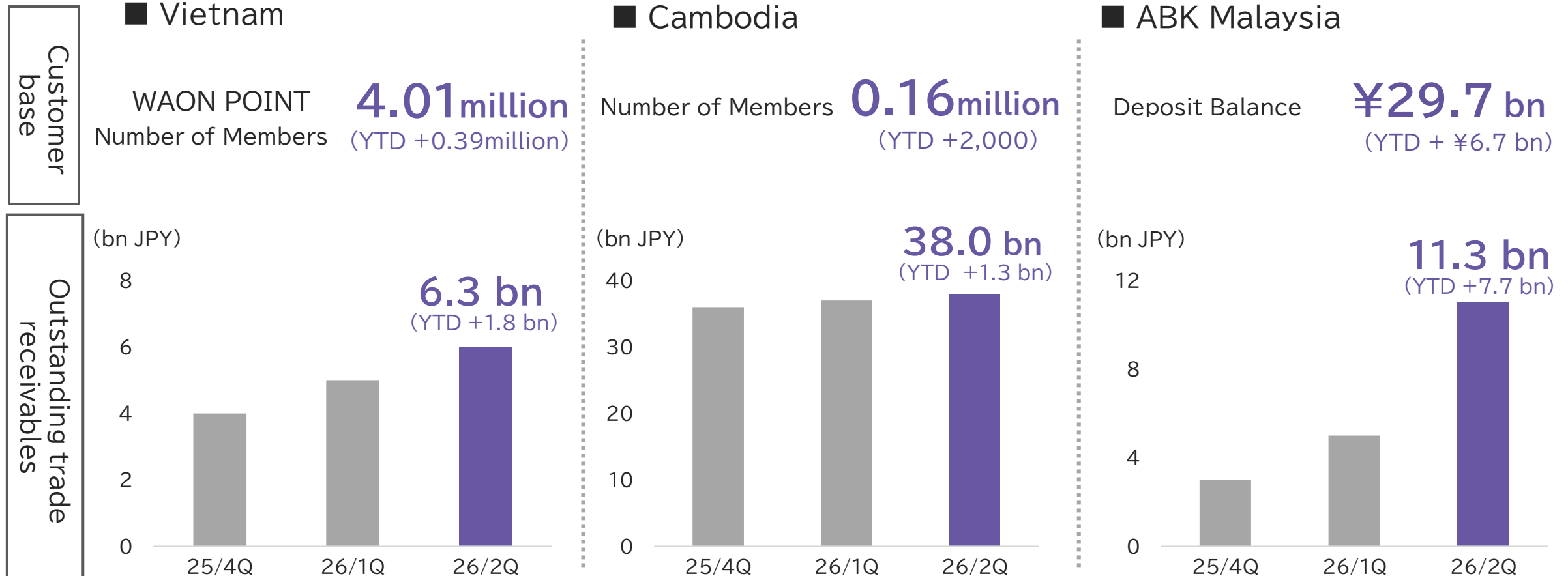
[Overseas] Priority Countries Business Overview

Demonstrating Profitability

Transition to High-efficiency Management

Safety and Security First

- In Vietnam, efforts are underway to acquire WAON POINT members in preparation for the rollout of digital cards
- In Cambodia, the credit screening system was overhauled in June to refine credit assessments through the use of external credit scores
- ABK Malaysia is steadily expanding its business loans, launched in June, with a focus on ACSM affiliated stores



Exchange rate as of the end of the period (Vietnam: Cambodia as of the end of June) * Figures in parentheses indicate the change from the previous quarter

10,000 VND : 61.77 yen (2.5% weaker yen)

USD: 162.45 yen (1.6% weaker yen)

MYR: 39.79 yen (1.0 % stronger yen)

KPI Progress for the Mid-Term Management Plan (FY2026–FY2030)

KPI' s			2025 Result	FY 2026 KPI	2026		2030 Goal
	Unit	First Half Result			FY2026 Full-Year Progress Status		
Domestic	Number of Active AEON Pay ID	(1,000 persons)	12,080	+17,920 (Total: 30,000)	+2,740 (Total: 14,830)	15.3%	60,000
	Outstanding Balance of Current Deposit	(tn yen)	3.2	+0.2 (Total: 3.4)	▲0.05 (Total: 3.1)	—	5.6
	Transaction volume of cashless transactions	(tn yen)	9.8	11.0	4.9 (YoY +0.01)	45.0%	19.0
	Outstanding Account Receivables for individual customers (High-yield)(*1)	(bn yen)	883.8	+66.2 (Total: 950.0)	+2.7 (Total: +886.5)	4.1%	1,260.0
	Outstanding Account Receivables for corporate customers	(bn yen)	337.8	+32.2 (Total: 370.0)	+10.6 (Total: 348.4)	33.1%	530.0
	Personnel cost against operating revenue	(%)	16.9	15.5	15.8 (YoY ▲0.7pt)	—	12.0
Overseas	Outstanding trade receivables (※2)	(bn yen)	1,157.7	+132.3 (Total: 1,290.0)	+13.4 (Total: 1,171.2)	10.1%	1,750.0
	Outstanding trade receivables (※3)	(bn yen)	41.1	+17.9 (Total: 59.0)	+3.2 (Total: 44.3)	17.9%	200.0

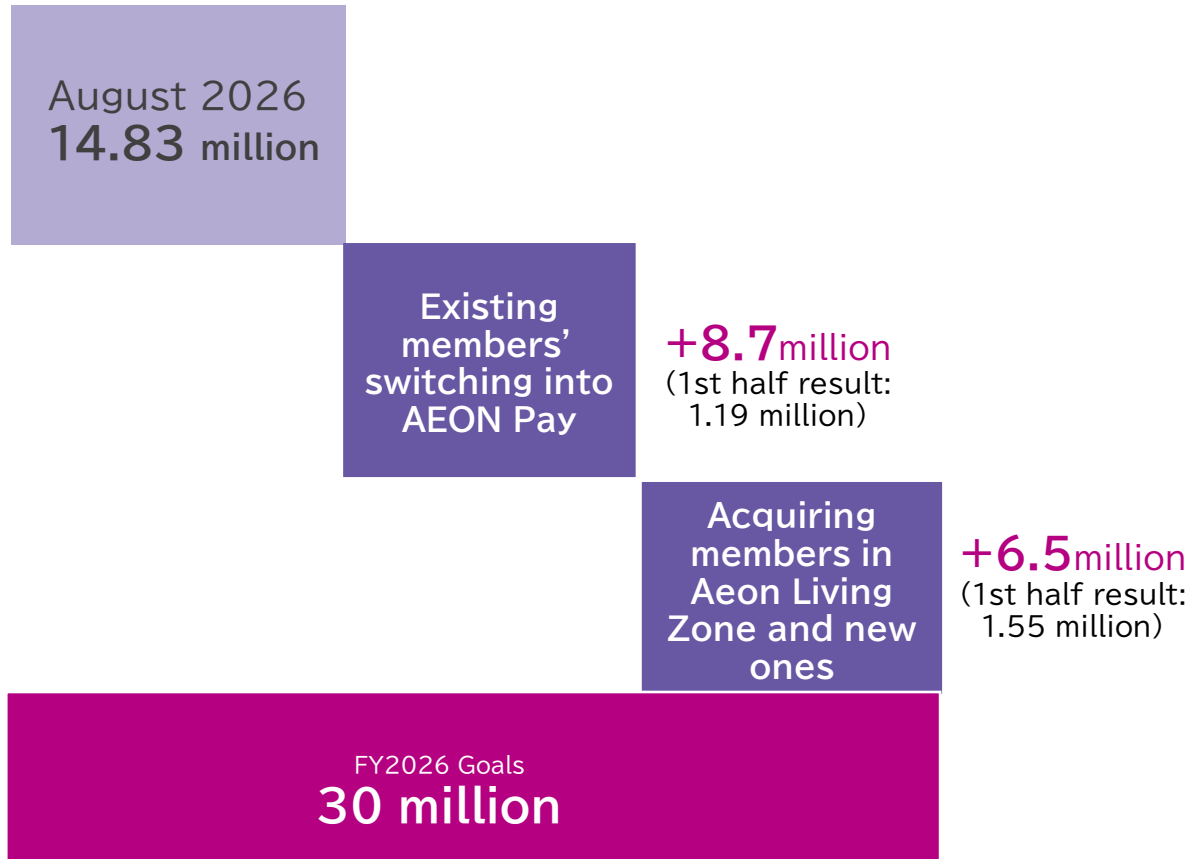
*1 Before securitization *2 Total of three overseas listed subsidiaries and AEON Bank (Malaysia) *3 Total of subsidiaries in Vietnam and Cambodia

Key Implementation Items

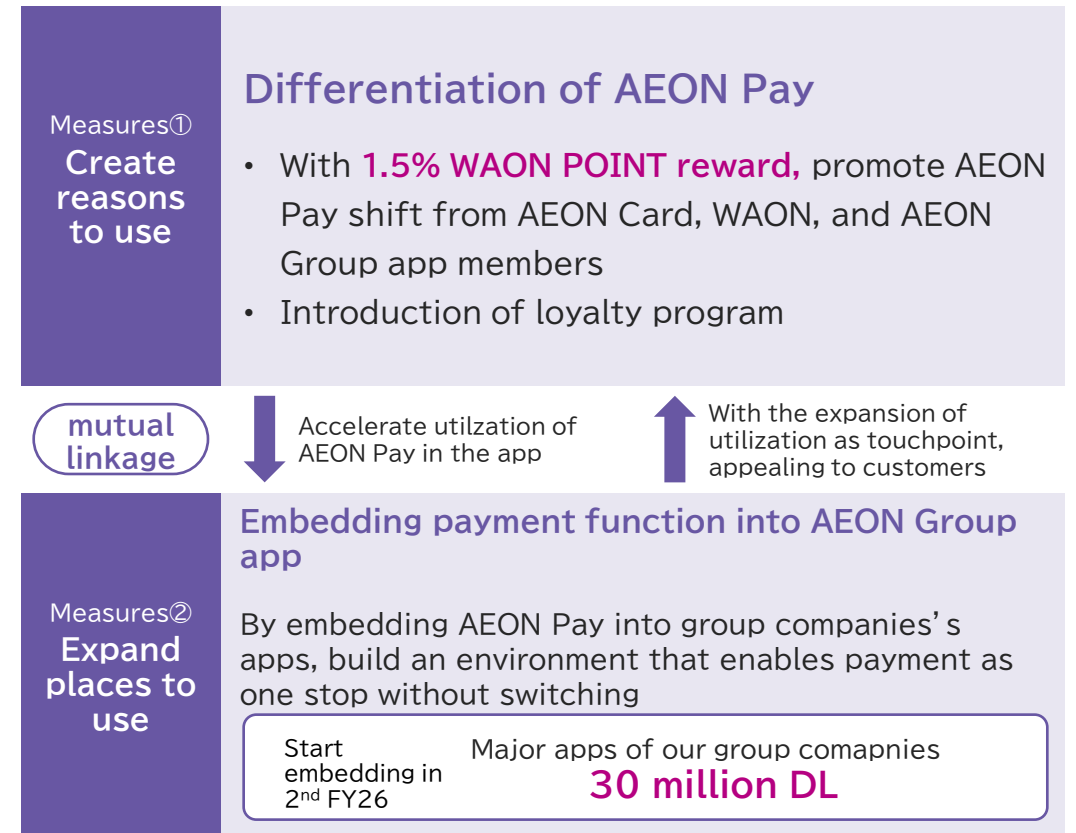
[Domestic] Expanding the customer base with AEON Pay

- By synchronizing enhancement of AEON Pay's appeal and embedding payment functions into AEON group apps, acquire 30 million IDs by expanding both the reasons and opportunities to use it

Customer Base Expansion Plan



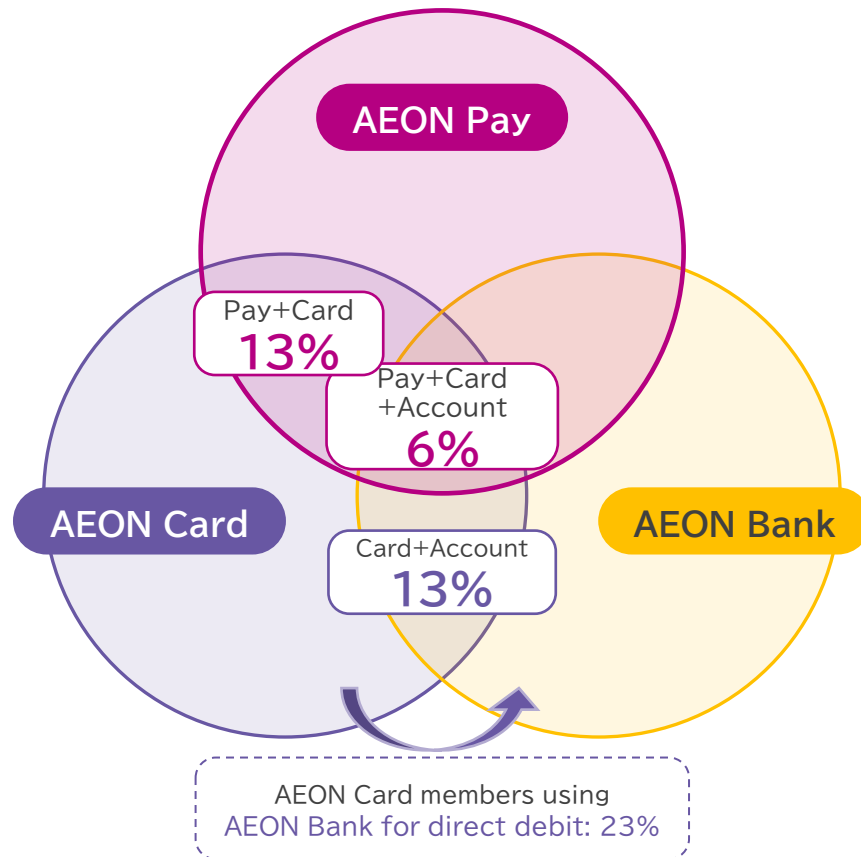
How to acquire



[Domestic] Expanding Customer Value through Cross-Utilization

- Settlement amount, savings account and revolving/installment/cashing utilization ratio per customer expands with multiple utilization of our service
- Large room for expansion for single service users, as cross-utilization ratio is limited to 30%

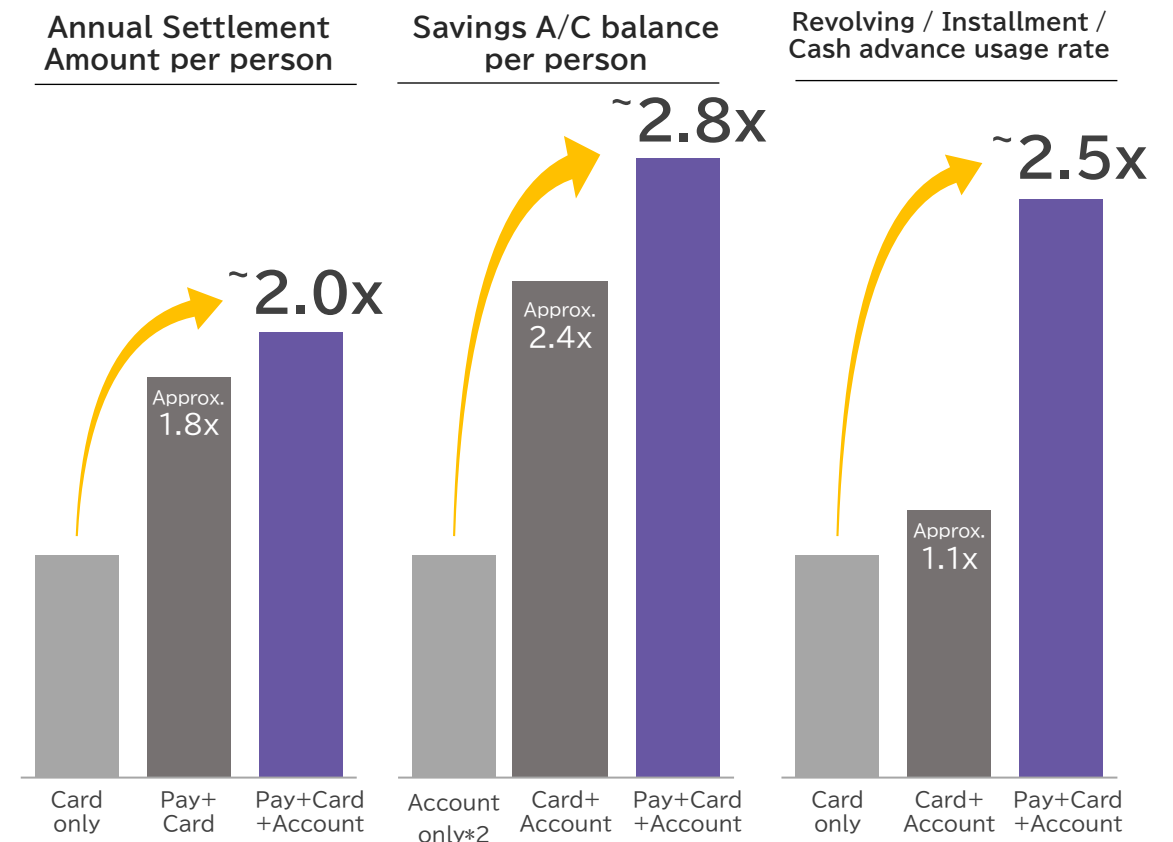
Current Cross-utilization Rate*1



*1 Cross-utilization rate: Share of each category among approximately 32 million unique members of AEON Card, AEON Pay and AEON Bank accounts.

AEON Financial Service Co., Ltd.

The Effect of Cross-selling



*2 Members using only savings account deposits.

[Domestic] Promote cross-utilization & expand revenue by integration of customer touchpoints

- By shifting AEON Card counter to AEON Bank and utilizing TV consultation desks, develop lightweight yet full-line nation-wide dense financial service locations

Expanding service coverage through transfer of operations

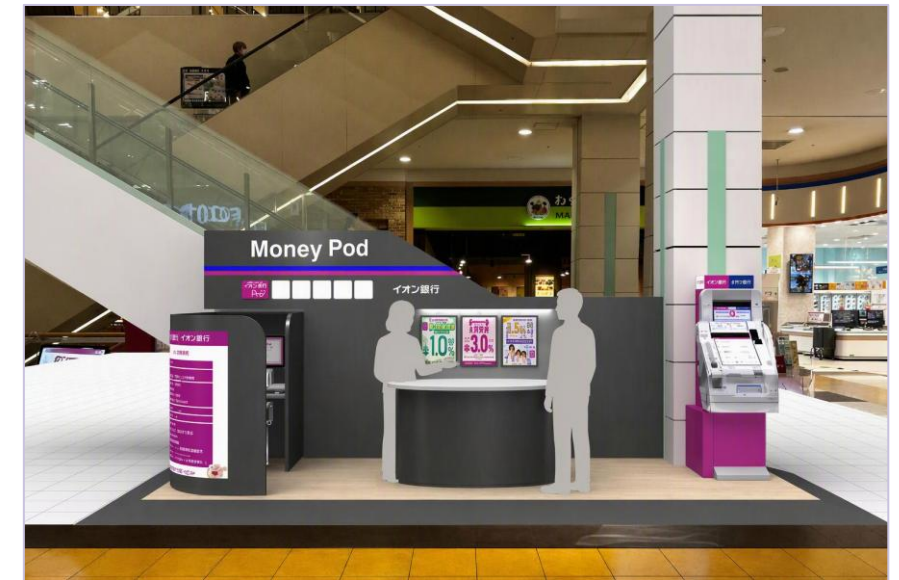
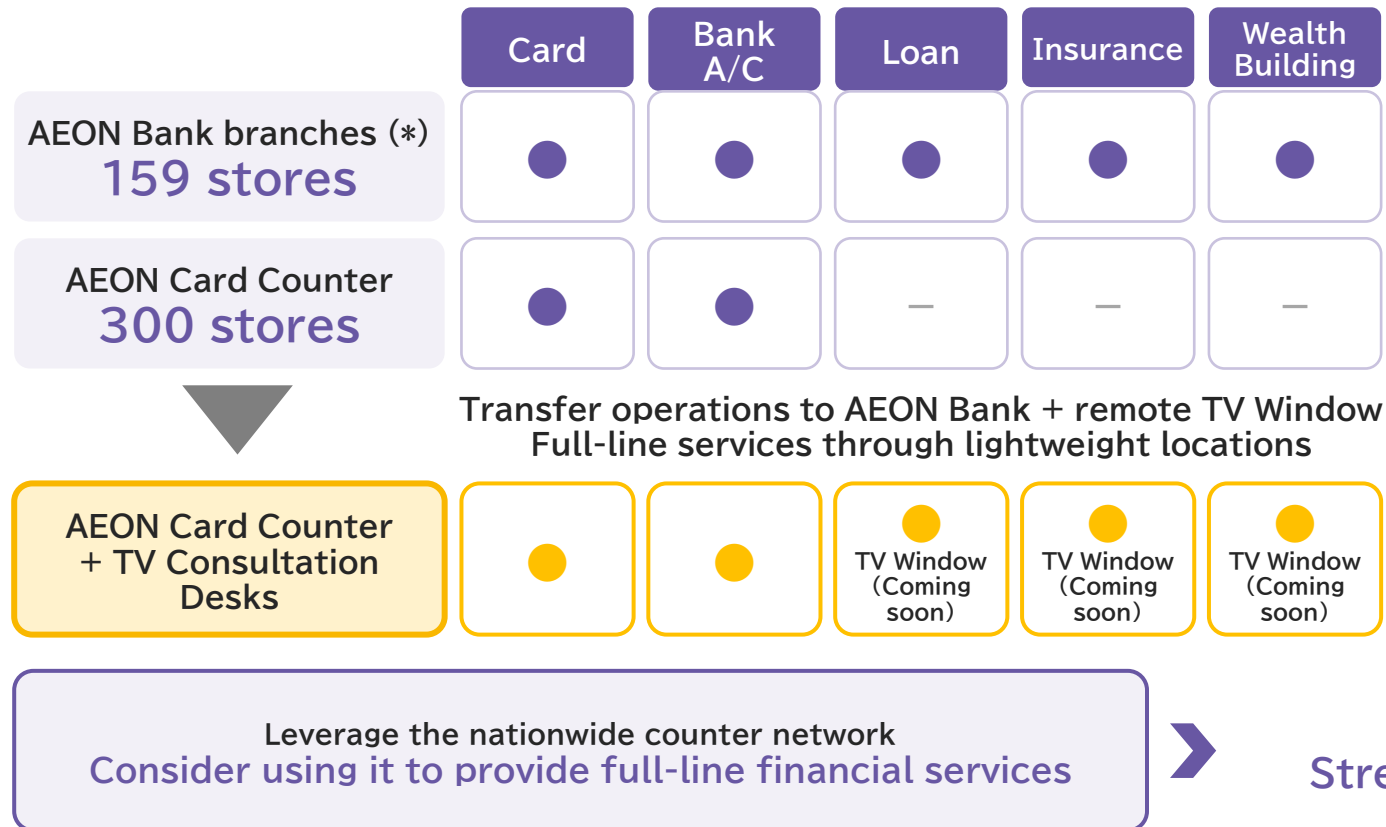


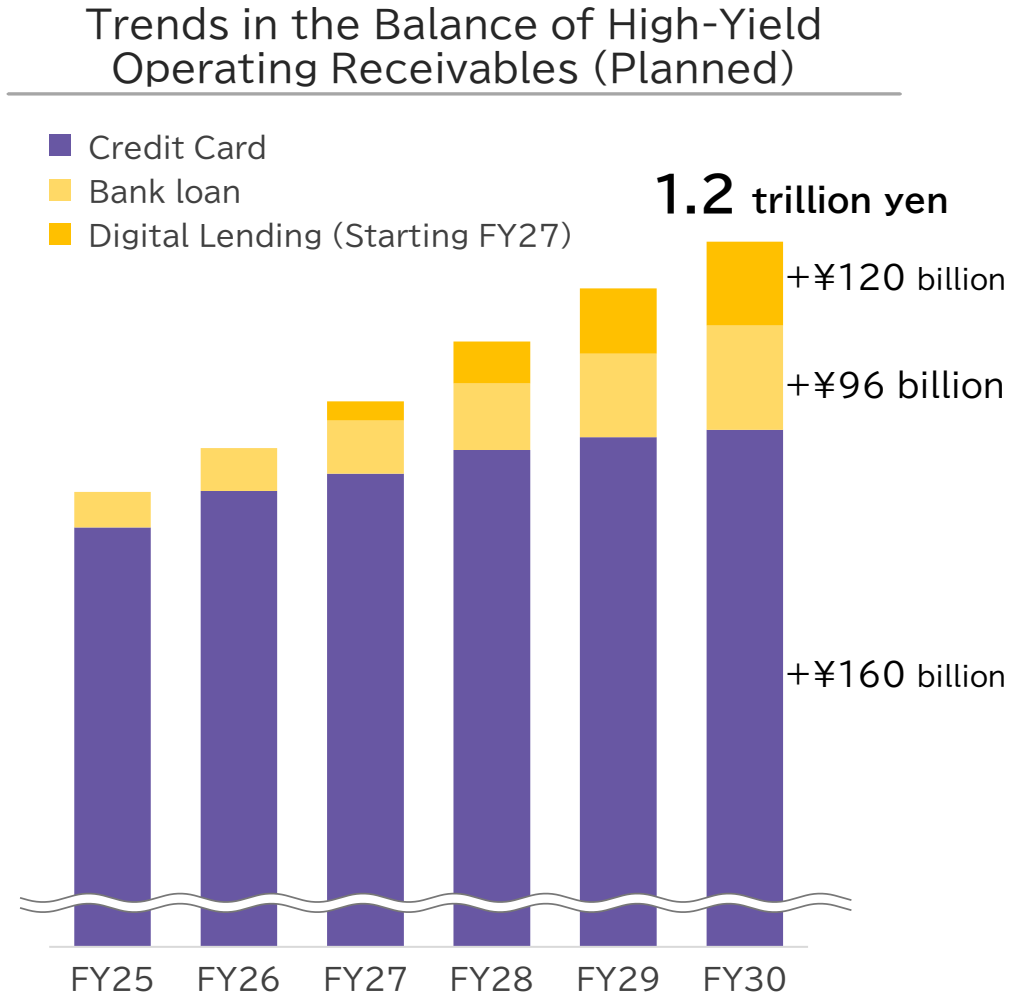
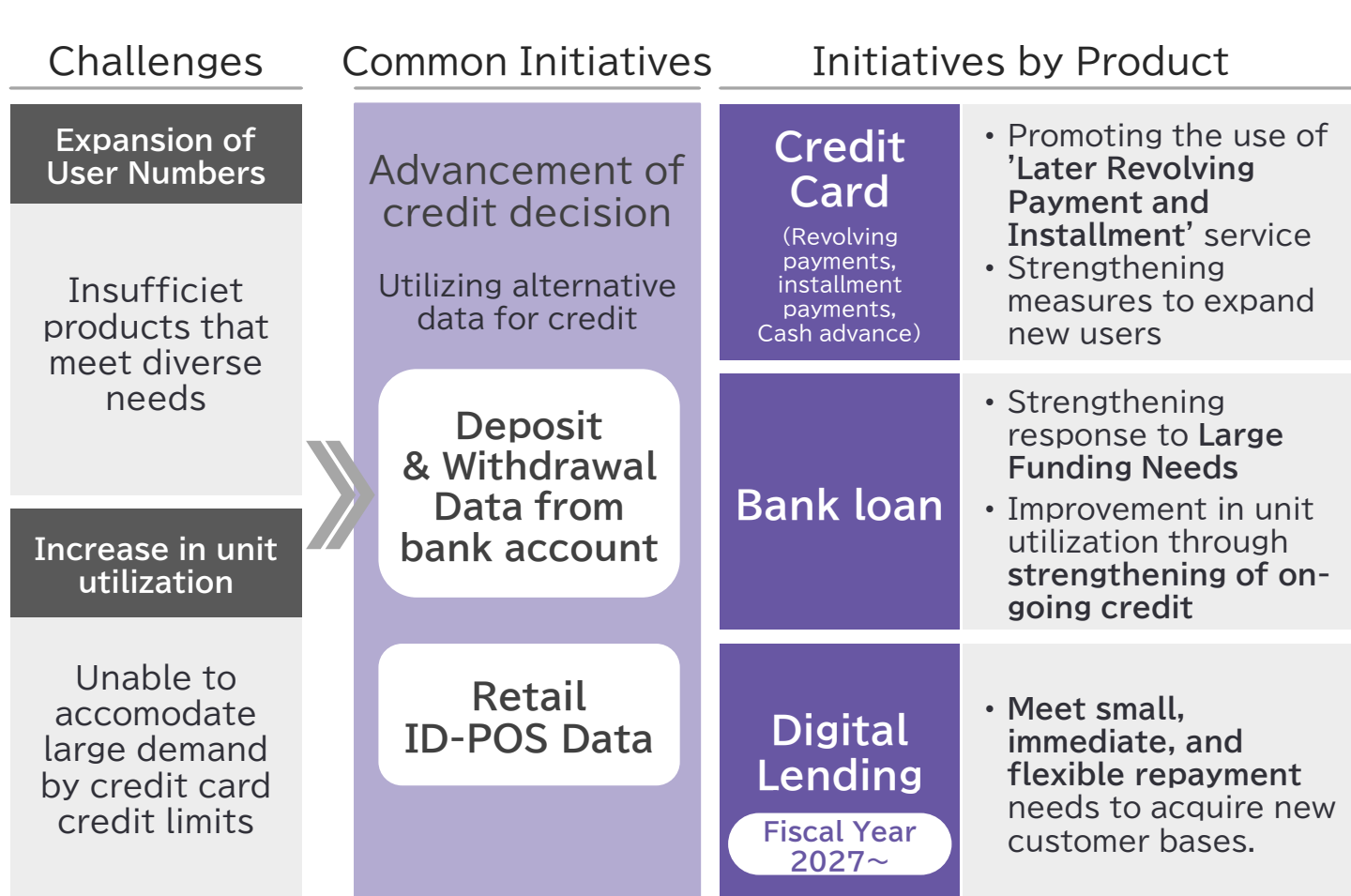
Image: AEON Card Counter + TV Consultation Desks

Expand the number of service locations to
Strengthen the deposit base and profitability

* Number of branches located within AEON stores

[Domestic] Initiatives to Expand Stock Business

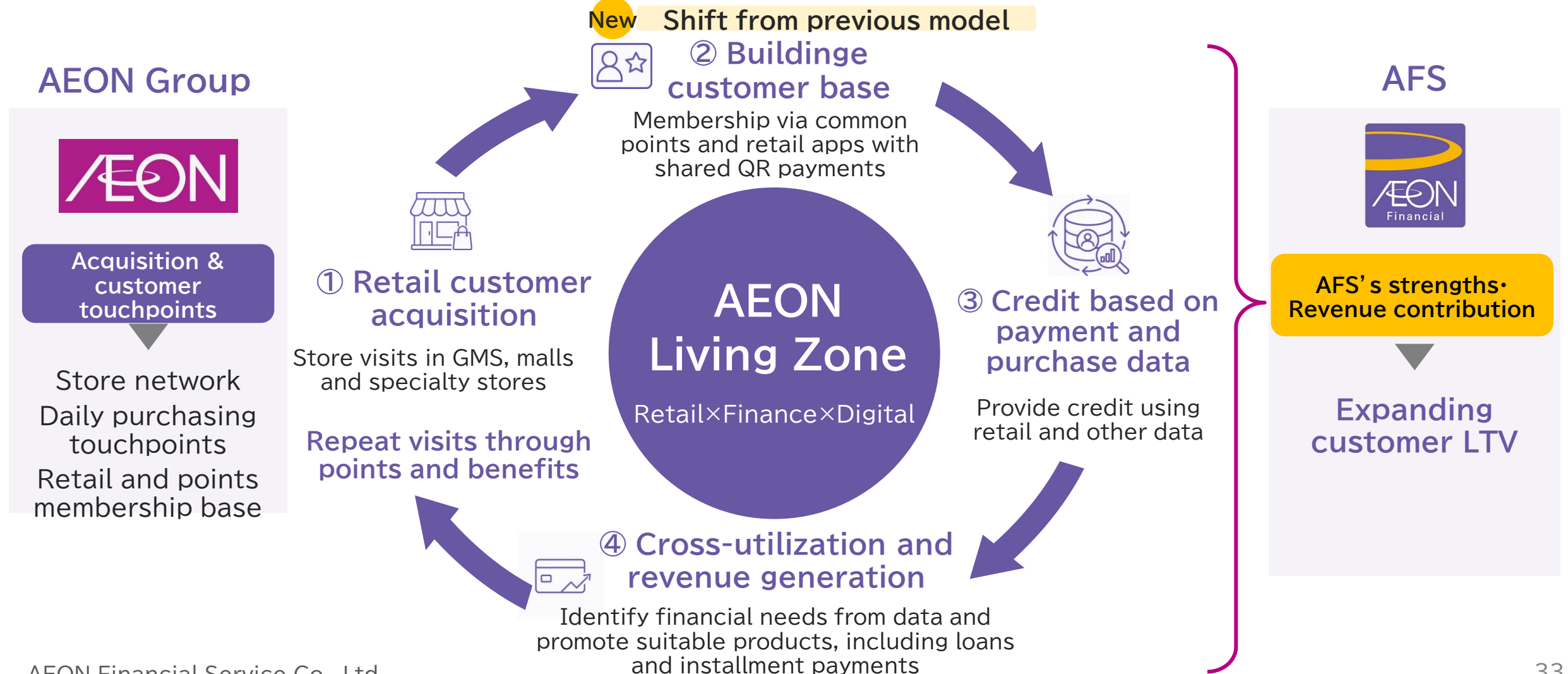
- Capture diverse funding needs by focusing on advanced credit through retail, payment, and bank account data utilization



*The increase is FY25 difference.

[Overseas] Maximizing Financial Revenue through Retail Traffic and Membership Conversion

- Expanding customer base through retail traffic and membership in common points programs and retail apps
- Enhancing customer LTV through cross-utilization by using payment and purchase data



[Malaysia] Shared platform across Asia as a pilot model

- Where group retail, malls, finance and banking converge in Malaysia, linking customers, group companies and financial services through common ID, to build up overseas development model



AEON360 Initiatives



Development of shared platform
Link retail, mall, payment, card and bank customer data through a common ID and manage points. Standardize AI analysis and recommendations functions, foreseeing development to other overseas countries in the future.



Group-wide customer referrals and promotions
Identify purchase intention from transaction data, connect group companies to lead to customer traffic generation and sales promotion by utilizing customer data platform (CDP)



Model testing at KL MIDTOWN
Expand common points program not only to AEON Mall-operated stores but also to tenant merchants
Use the newly opened KL MIDTOWN as a pilot site to validate a lifestyle ecosystem model that extends beyond the group's boundaries.



AEON Bank Malaysia Initiatives



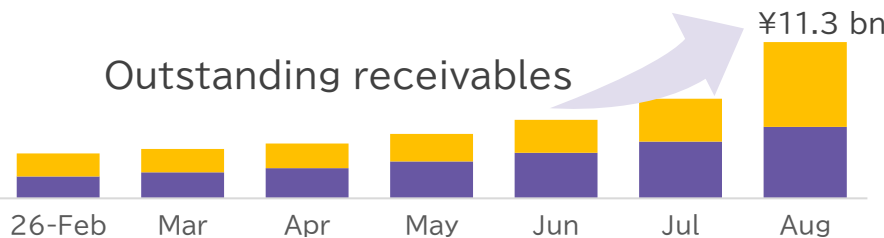
Strengthening business financing
Expand capital and working capital loans and supply chain finance mainly for ACS Malaysia merchants



Account usage and deposit growth through payments and payroll
Promote everyday usage through increased adoption of DuitNow QR and designate as salary payment account

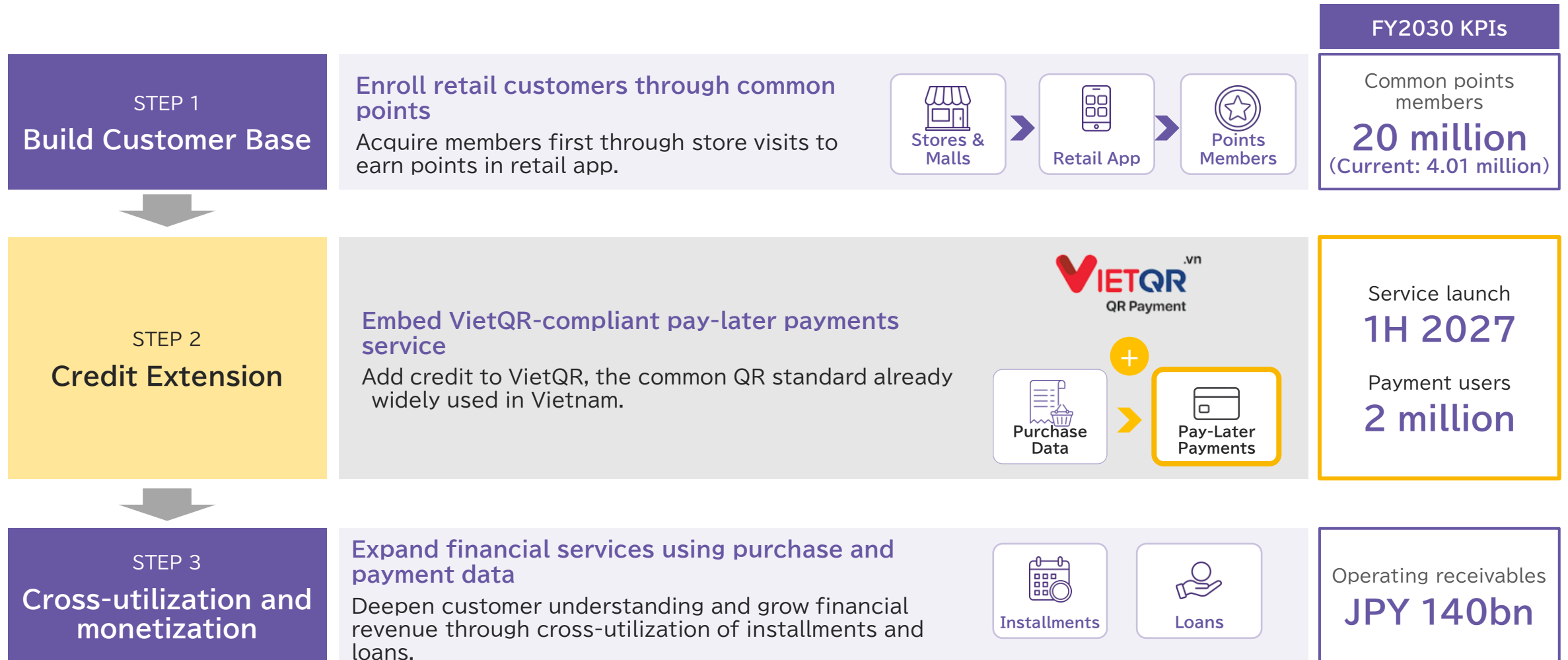


Leveraging AI and Gamification
Enhance customer engagement through AI-powered behavioral support and customer activation



[Vietnam] Growth Strategy: Common Points and Pay-Later QR Payments

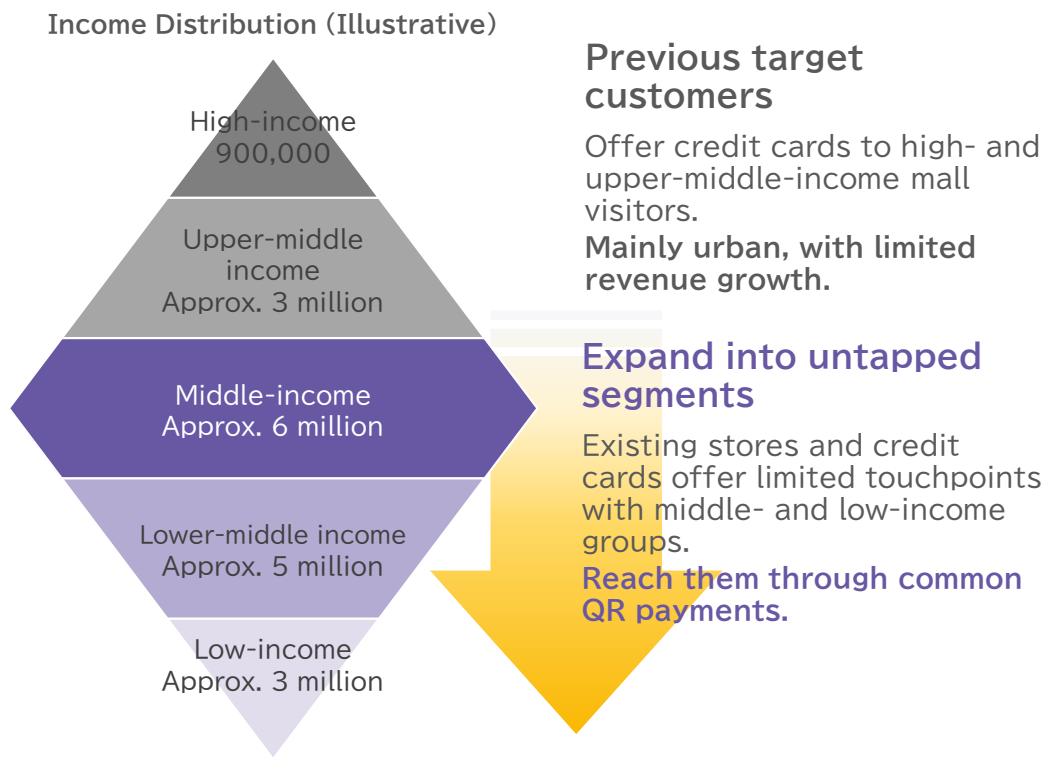
- Built a base of over 4 million members since launching WAON POINT in October 2024.
- Launch VietQR-compliant pay-later payments in FY2027 to generate revenue.



[Cambodia] Expand into Untapped Customers through Common QR Payment App

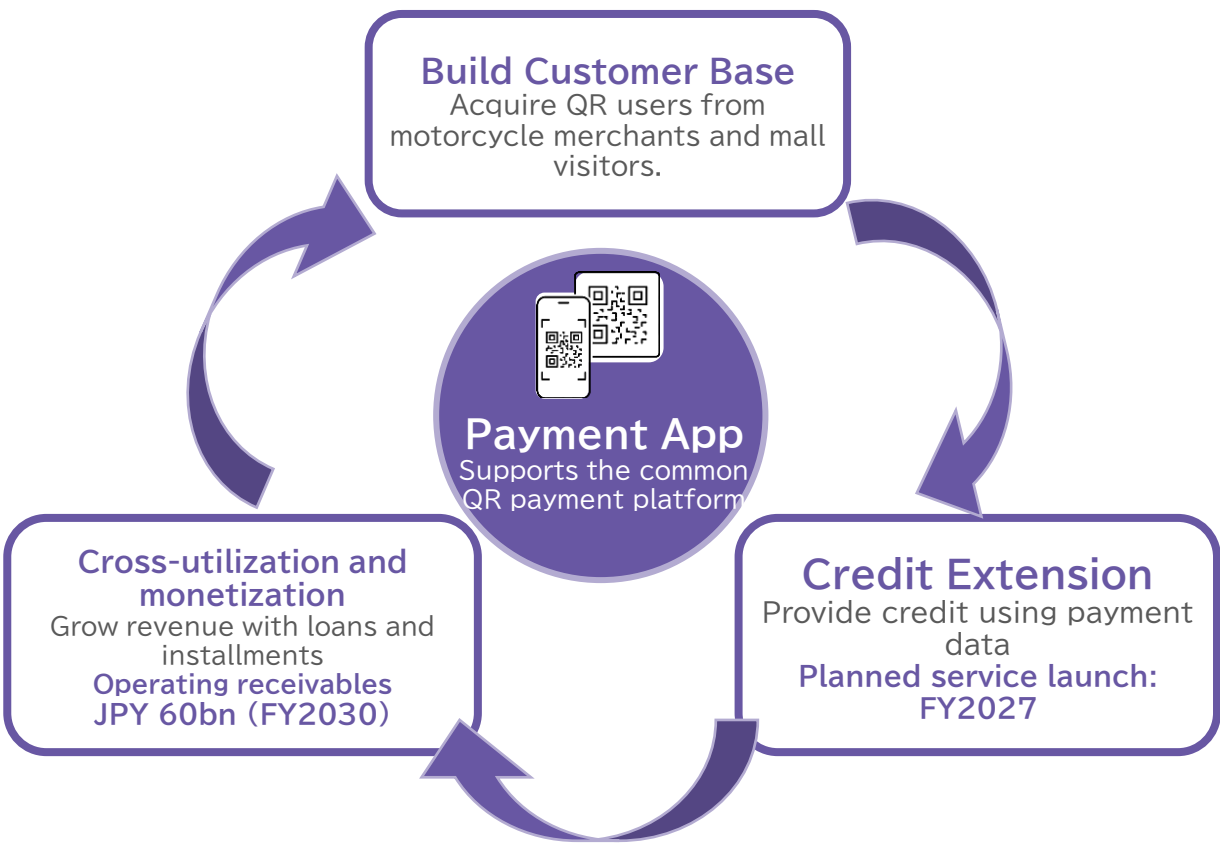
- Acquire more customers in untapped segments by using app supporting common QR payments by approaching AEON Mall visitors

Expanding Customer Base

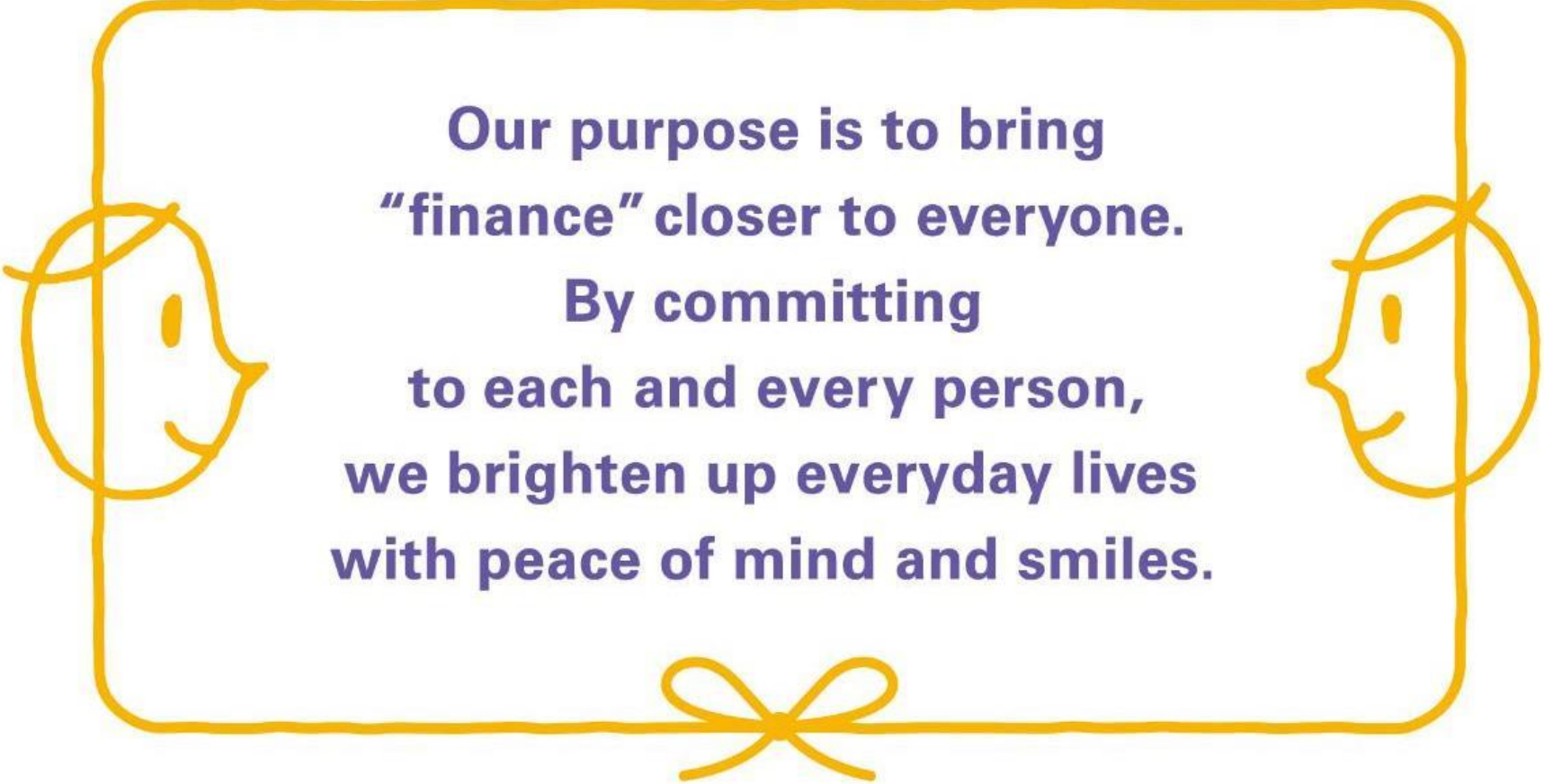


* Monthly household income (USD): High >3,000; upper-middle 1,500–3,000; middle 500–1,500; lower-middle 200–500; low <200.

Revenue Cycle through Common QR Payment App



Our Purpose



**Our purpose is to bring
“finance” closer to everyone.
By committing
to each and every person,
we brighten up everyday lives
with peace of mind and smiles.**

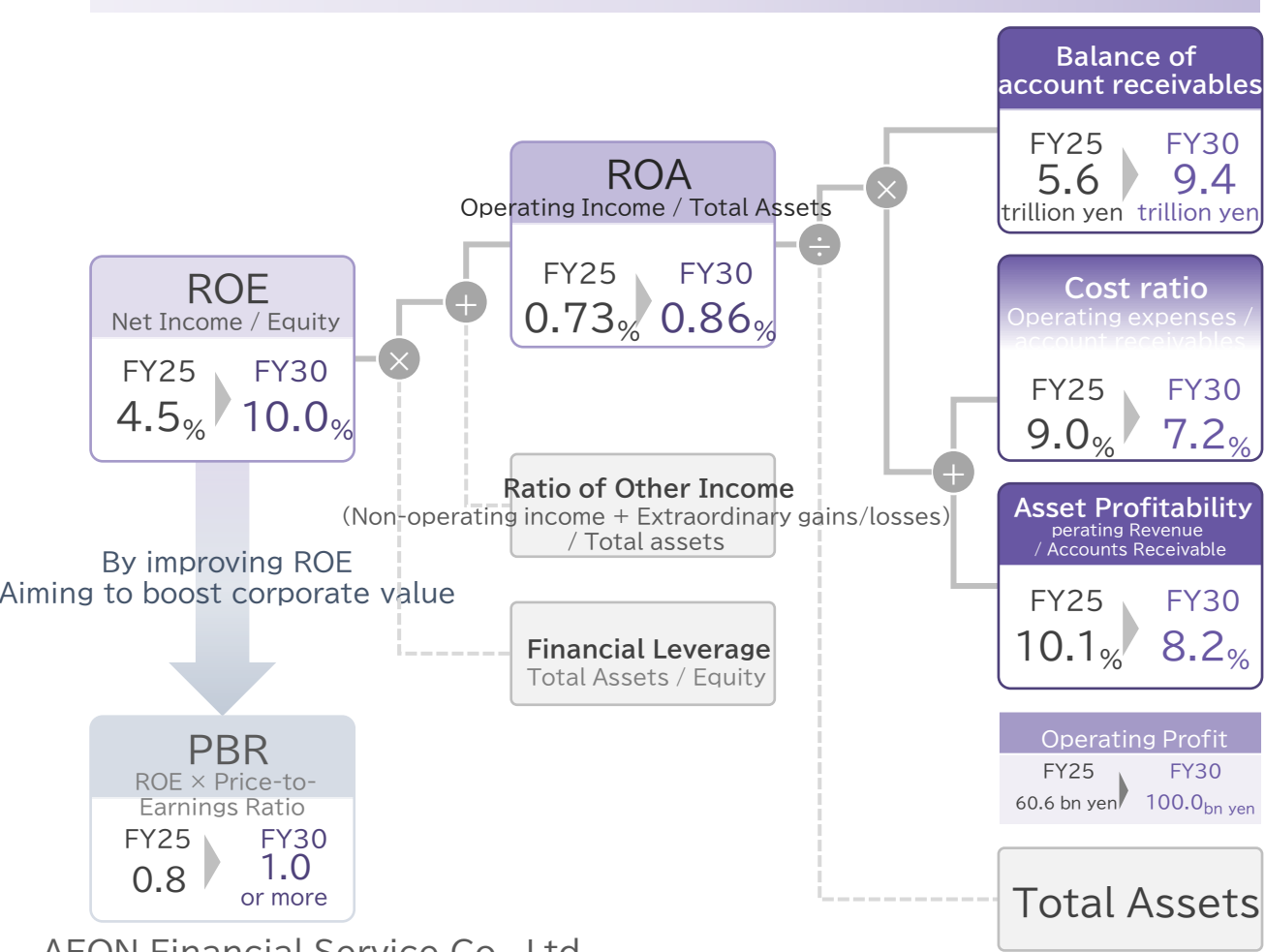


Appendix

Approach to Enhancing Corporate Value

- Diversify the portfolio through new products such as digital lending, alongside the expansion of account receivables
- Aiming for a 10.0% ROE while improving efficiency

KGI Tree



KPI

FY30 Target
(Difference from FY25)



List of KPIs Managed Under the Medium-Term Management Plan

KPI for			2025		2026		2027	2028	2029	2030
	Unit	Result	YoY	(Plan)	YoY	(Plan)	(Plan)	(Plan)	(Plan)	
Domestic	Number of Active AEON Pay ID	(10,000 persons)	1,208	+392	3,000	+1,792	4,000	4,700	5,500	6,000
	Outstanding Balance of Current Deposit	(tn yen)	3.2	▲0.0	3.4	+0.2	3.7	4.1	4.7	5.6
	Transaction volume of cashless transactions	(tn yen)-	9.8	+0.3	11.0	+1.2	12.0	14.0	16.0	19.0
	Outstanding Account Receivables for individual customers (High-yield)(*1)	(bn yen)	883.8	+42.0	950.0	+66.2	1,020.0	1,110.0	1,190.0	1,260.0
	Outstanding Account Receivables for corporate customers	(bn yen)	337.8	+41.5	370.0	+32.2	400.0	430.0	480.0	530.0
	Personnel cost against operating revenue	(%)	16.9	▲1.3	15.5	▲1.4	14.5	14.0	13.0	12.0
Overseas	Outstanding trade receivables (※2)	(bn yen)	1,157.7	+208.4	1,290.0	+132.3	1,400.0	1,550.0	1,630.0	1,750.0
	Outstanding trade receivables (※3)	(bn yen)	41.1	▲11.6	59.0	+17.9	76.0	100.0	150.0	200.0

*1 Before securitization *2 Total of three overseas listed subsidiaries and AEON Bank (Malaysia) *3 Total of subsidiaries in Vietnam and Cambodia
AEON Financial Service Co., Ltd.

[Domestic] Customer Base

Domestic Valid IDs

41.07 million

(YoY 110%, Increase from beginning of term+1.82 million)



AEON Pay members Card members ※1 No. of AEON bank accounts ※2 E-money WAON ※3



14.83 million

(Increase of 2.74 million from beginning of term)



26.51 million

(Decrease of 0.02 million from beginning of term)



9.00 million

(Increase of 0.09 million from beginning of term)



モバイル WAON 6.81 million

(Increase of 0.50 million from beginning of term)

*Total number of WAON electronic money cards issued: 112.02 million

※1 Cardholders include family cardholders.
※2 Number of bank accounts includes “AEON Card Select”
※3 Mobile WAON members who can be reached via apps, etc. 41

Cumulative Results of Overseas Listed Companies (Local Currency)

		FY 2025	FY 2026	
		1H Results	1H Results	YoY
AEON CREDIT SERVICE (ASIA) HKD\$' 000	Revenue	897,143	961,352	107%
	Profit before tax	281,327	312,046	111%
	Profit for the period	233,600	258,820	111%
AEON THANA SINSAP (THAILAND) THB' 000	Revenue	10,866,646	10,325,262	95%
	Profit before tax	2,015,257	1,712,881	85%
	Profit for the period	1,593,306	1,359,063	85%
AEON CREDIT SERVICE (M)Berhad MYR' 000	Revenue	1,217,805	1,312,765	108%
	Profit before tax	212,078	215,741	102%
	Profit for the period	149,777	150,476	100%

Cumulative Results of Overseas Listed Companies (Yen conversion)

		FY 2025	FY 2026		Exchange rates
		1H Results	1H Results	YoY	
AEON CREDIT SERVICE (ASIA)	Revenue	16.8 bn	19.6 bn	116%	<u>(JPY / HKD)</u> • FY2025Q2 : ¥18.78 • FY2026Q2 : ¥20.39
	Profit before tax	5.2 bn	6.3 bn	120%	
	Profit for the period	4.3 bn	5.2 bn	120%	
AEON THANA SINSAP (THAILAND)	Revenue	48.1 bn	50.3 bn	105%	<u>(JPY / THB)</u> • FY2025Q1 : ¥4.43 • FY2026Q1 : ¥4.88
	Profit before tax	8.9 bn	8.3 bn	94%	
	Profit for the period	7.0 bn	6.6 bn	94%	
AEON CREDIT SERVICE (M)Berhad	Revenue	41.5 bn	52.4bn	126%	<u>(JPY / MYR)</u> • FY2025Q1 : ¥34.09 • FY2026Q1 : ¥39.96
	Profit before tax	7.2 bn	8.6bn	119%	
	Profit for the period	5.1 bn	6.0bn	118%	

Transaction Volumes and Operating Receivables of Overseas Business

(Unit : Bn JPY)		China Area (Hong Kong)		Mekong Area (Thailand)		Malay Area		Overseas Business	
			YoY (Change)		YoY (Change)		YoY (Change)		YoY (Change)
Credit card	Transaction volume	152.7	117%	137.4	90%	62.8	136%	353.0	107%
	Operating Receivables	121.8	+14.4	155.9	▲5.3	48.5	+9.5	326.3	+18.6
Installment finance	Transaction volume	-	-	9.2	65%	85.5	120%	94.7	111%
	Operating Receivables	-	-	51.5	+7.0	401.7	+71.4	453.2	+78.5
Personal loans	Transaction volume	17.7	138%	53.8	106%	47.6	112%	119.2	112%
	Operating Receivables	35.3	+5.3	194.5	▲5.1	216.0	+49.2	445.9	+49.4
Total	Transaction volume	170.5	119%	200.4	92%	196.1	122%	567.1	109%
	Operating Receivables	157.2	+19.7	403.9	▲2.8	666.3	+130.5	1,227.4	+147.4

Balance Sheet Status

(Unit: Bn JPY)	FY 2026			FY 2026	
	2Q Results	YTD		2Q Results	YTD
Cash and deposits	413.0	▲ 263.8	Deposits	5,435.8	▲46.1
Operating Loans	1,043.7	▲15.4	Accounts payable-trade	411.9	+19.1
Loans and bills discounted for banking business	3,018.8	+178.0	Interest-bearing debt (excl. deposits)	1,452.0	+12.6
Accounts receivables-installment	1,840.2	+109.8	Other	407.5	+33.0
Allowance for doubtful accounts	▲ 139.0	▲2.4	Total liabilities	7,707.4	+18.6
Other	2,137.3	▲6.0	Total net assets	606.6	▲18.5
Total assets	8,314.1	+0.1	Total liabilities and net assets	8,314.1	+0.1

Segment Performance

(Unit : Bn JPY)	Domestic			Overseas				Consol. Total ※
	Total ※	Retail	Solutions		China Area	Mekong Area	Malay Area	
Operating Revenue	181.2	134.6	102.7	131.0	19.9	51.6	59.3	311.2
YoY	110%	110%	108%	114%	116%	105%	123%	112%
Operating Profit	5.9	3.0	3.3	19.1	6.3	6.4	6.3	25.2
YoY	63%	65%	52%	102%	120%	82%	114%	89%
Operating Profit Ratio	3.3%	2.3%	3.2%	14.6%	31.9%	12.5%	10.7%	8.1%
Change	▲2.4pt	▲1.6pt	▲3.5pt	▲1.7pt	+1.0pt	▲3.5pt	▲0.8pt	▲2.1pt

(Reference) The impact on revenue due to securitization ¥3.5 bn (+1.4 bn compared to the same period of the previous FY)

※ Domestic and overseas figures are after elimination of intersegment transactions in each business segment.
Consolidated figures include headquarters, functional companies, and consolidated eliminations.

Results by Area

(Unit:Bn JPY)		Transaction volume	YoY	Operating receivables (Before securitization)	YTD
Domestic	Credit card	4,181.9	102%	2,020.3	+90.9
	Credit card shopping	4,003.7	102%	1,590.9	+96.9
	(Of which, revolving and installment)	-	-	400.9	+5.7
	Cash advance	178.1	93%	429.4	▲5.9
	Housing loan	213.2	100%	4,035.4	▲11.1
	Other	-	-	1,353.4	+31.7
	Total	-	-	7,409.2	+111.6
Overseas	Credit Card	353.0	107%	326.3	▲7.5
	Credit card shopping	253.8	108%	175.6	▲1.7
	Cash advance	99.1	104%	150.7	▲5.8
	Installment finance	94.7	111%	453.2	+13.3
	Personal loans	119.2	112%	445.9	+7.4
	Other	-	-	1.9	+0.1
	Total	-	-	1,227.4	+13.4

Allowance for Doubtful Accounts and Provision for Loss on Interest Repayment by Segments

【Allowance for doubtful accounts】

(Unit: Bn JPY)	Domestic Total	Retail	Solutions	Overseas Total	China Area	Mekong Area	Malay Area	Consol. Total
Opening allowance for doubtful accounts	55.3	1.6	54.2	80.3	5.5	41.6	33.2	136.5
Bad debt related expenses (allowance for doubtful accounts and losses)	13.8	1.2	12.5	44.6	4.3	19.0	21.3	58.5
Bad debt written off (including transferred debt)	12.8	0.0	12.8	43.2	4.1	19.1	19.9	56.1
Ending balance of allowance for doubtful accounts	56.3	2.9	54.0	81.7	5.6	41.4	34.5	139.0

※Balance at end of period for domestic subsidiaries

<Retail>	AEON Bank:	¥2.9bn
<Solutions>	AEON Financial Service:	¥55.3bn
	AEON Housing Loan Service:	¥0.9bn

【Provision for loss on interest repayment】

(Unit: Bn JPY)	FY2025 2Q Result	FY2026 2Q Result
Beginning of term	0.9	0.4
Provision	-	-
Interest repayment	0.2	0.1
End of period	0.6	0.3

Progress on AEON Bank's Response to the Business Improvement Order

- AEON Bank's improvement plan is progressing without delay
- Including for items where measures have been completed, the bank will continue to enhance operations, such as by introducing external services, and work to strengthen its framework.

Details of the Business Improvement Order

Foster a sound risk culture that places emphasis on anti-money laundering and terrorist financing measures, establish an effective anti-money laundering and terrorist financing risk management system, and establish appropriate business operations regarding the reporting of suspicious transactions.

Action Items

1 Strengthening Governance Regarding Anti-Money Laundering and Counter-Terrorist Financing Measures

2 Establishing a framework to ensure timely and appropriate reporting of suspicious transactions

3 Transactions detected by the transaction monitoring system failed to determine whether a transaction was suspicious and left it unaddressed response to transactions

4 Prompt Resolution of Outstanding Issues in the Guidelines

5 Early release of the new system and commencement of operations

Details on the progress of the business improvement plan are posted on the Aeon Bank website

https://www.aeonbank.co.jp/company/release/202_6/

Main Progress During the Second Quarter

Strengthening Governance

- With the aim of raising employee awareness and fostering two-way dialogue between management and employees, a roundtable discussion was held between management and employees (May 26)

System Development

- Continue the practice of reporting and verifying KRI performance and trends on a monthly basis (starting January 25)
- Formulate an annual plan for the next fiscal year's effectiveness verification based on the results of the current verification (August 26)

Education/Training

- Fiscal Year 2026 Training (Starting March 2026)

Statements contained in this report with respect to the Company's management strategies, business policies and results forecasts are forward-looking statements about the future performance of the Company, which are based on the assumptions and beliefs in light of the information currently available. These forward-looking statements involve various uncertain factors including known and unknown risks such as economic trends, industry competition, market demand, exchange rates, tax and other systems that may cause the Company's actual results, performance or achievements to differ materially from the expectations expressed herein.



AEON Financial Service